

## 2016 FAMA SPRING MEETING Committee Reports





## EDUCATION COMMITTEE Lou Milanovich & Jason Nawrocki





- <sup>"</sup> Nine applications were submitted.
- The committee, narrowed the list to three very deserving students.
- The committee recommended the 2015
  scholarship be awarded to Tyler Lambert,
  a senior at Oklahoma State University.
- Since the time of the selection, Tyler has graduated from the School of Fire Protection and Safety in the College of Engineering and Technology.





# 2016 - FAMA Spring Meeting

- <sup>"</sup> During in college, Tyler served as a volunteer firefighter for Ingalls (OK) Fire Department while maintaining a 3.25 GPA.
- Tyler was awarded the scholarship during the Technical Committee Meeting at the Fire-Rescue International show in Atlanta last August. During his visit, he experienced his first, but definitely not his last FRI show.
- From an update received in late November, Tyler is working for JENSEN HUGHES Fire Protection Consultants in New York City.





- AKRON has approved the \$5,000 Phillip L. Turner Scholarship for 2016.
- " Updated scholarship information on the FAMA website.
- As in 2015, plans are to promote and advertise the scholarship in the FAMA booth at FDIC.
- Recommend reaching out to applicants from last year to encourage them to apply again.





14 colleges have been contacted encouraging them to post information on the scholarship and to encourage students to apply.

- <sup>2</sup> Eastern Kentucky University
- Virginia State FirefightersAssociation
- <sup>"</sup> Indiana University
- <sup>"</sup> Oklahoma State University
- <sup>"</sup> University of Wisconsin, Oshkosh
- <sup>"</sup> Columbia Southern University
- <sup>77</sup> Texas A&M University of Illinois

- <sup>"</sup> LSU, Fire and Emergency Training Institute
- " University of Maryland
- " University of Nebraska
- " University of Northern Iowa
- " Bowling Green State University
- " University of California, Santa Cruz





- <sup>"</sup> Application Period: 9/1 to 6/1 (closing date)
- <sup>"</sup> Evaluation Date: 6/1 to 6/30
- <sup>"</sup> Announcement Date: 7/15
- Award Date: Thursday, August 18th at Fire-Rescue International in San Antonio, TX





## GAC COMMITTEE Lee Morris & Joe Mirabile





## **GAC Members**

- <sup>"</sup> Lee Morris, Co–Chair
- <sup>"</sup> Joe Mirabile, Co-Chair
- ″John Granby, Co–Chair
- <sup>7</sup> Corey Carlson
- ″Ken Creese
- ″ Tim Dean
- <sup>7</sup> Becky Mason-Jackson
- <sup>"</sup> Stewart McMillian

- ″ John W. McNulty,III
- " Cindy Morgan
- " Mike Natchipolsky
- <sup>"</sup> Craig Sharman
- " David Russell
- " Steve Stein
- " Rod Carringer (FEMSA Liaison)
- " Steve Toren (FAMA Liaison)





## **GAC Support**

- <sup>"</sup> Dave Gatton Washington Consultant
- " Richard Boyes CGC Liaison





## 2015 Activity

Hill Day – Over 101 meetings, 44 attendees representing 33 companies participated (a record number for meetings and attendance)

- <sup>"</sup> Two key meetings with House leadership
- Two meetings with House and Eight with Senate Full Appropriations Committee members or Staff
- Seven meetings with both House and Senate Homeland Security Appropriations Subcommittee members or their staff
- Eight meetings with both House and Senate Homeland Security Committee members or their staff
- Other House and Senate members





## 2015 Activity

- FY16 actually achieved an increase of \$10 million over 2015 funding for both AFG and SAFER grant programs (\$345 million each vs. \$340)
- Federal exemption for emergency vehicle weight limits and EXIM Bank reauthorization included in Senate transportation bill
- Home Days Wisconsin in May at Pierce (hosted freshman Congressman Glen Grothman and Congressman Reid Ribble), Illinois in June (Darley)





## 2016 Goals & Activity

- <sup>"</sup> Continue to promote our core initiatives
- Full Funding for AFG and SAFER grant programs, U.S. Fire Administration USAR program
- President's FY17 Budget requested \$335 million for AFG (2.9% cut)
- CFSI stakeholders have again requested \$810 million for AFG/SAFER (\$405 each)
- Greater membership participation for Hill Day/CFSI Week & Home Days





## 2016 Goals & Activity

- <sup>"</sup> Reauthorization for Fire Grant programs the present reauthorization bill has a sunset clause. If it is not reauthorized for the 2018 fiscal year, it will cease to exist
- The program will end the end of calendar year 2017 and the authorization will end the end of fiscal year 2017 (Sept 30, 2017)
- 2016 Hill Day will be May 4/5 in conjunction with CFSI Dinner
- " Currently revamping GAC website



# 2016 - FAMA Spring Meeting

## **2016 Activities for the Members**

- " It's a Relationship Business!!
- Call your Congressional Offices and promote AFG, SAFER, USFA and USAR funding initiatives
- Invite your congressional office to visit your facility (Home Days)
- Mark your calendar and attend the GAC Hill Day and CFSI Dinner (May 4-5, 2016)
- <sup>"</sup> Report back to the GAC about your activity





## LONG RANGE PLANNING COMMITTEE

Phil Gerace (Past President) Bruce Whitehouse (Past Past President) Scott Edens (Vice President)





## **Objective:**

Identify membership and organizational issues and opportunities that can impact the long-range outlook of the association and develop a three-year recommendation on specific topics for the FAMA Board.





2016-2018 Long Range Plan Committee		On track	Problems	Behind Schedule									
		2016			2017				2018				
Initiatives	Status	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
Encourage Meeting Attendance by both component and apparatus members. Continue strengthening of meeting content and speaker quality.													
Evaluate and recommend a revised membership dues policy													
Determine FAMA branding strategy to the fire service in general													
GAC evaluation and study long term state of funding and consolidation of services													
Phase II of statistical analysis using predictive analysis with outside stats													
Determine if an Executive Director strategy makes sense for FAMA													





## MARKETING COMMITTEE Andrew Lingel





## 2016 - FAMA Spring Meeting

## **Marketing Members**

- Andrew Lingel Chair
- Neil Chaney Co-Chair
- " Deanna McGough
- <sup>"</sup> Karen Pramas
- " Bruce Whitehouse Board Liaison
- 2 Open positions Graphics skills, and copy writer/editor needed.





## **Marketing Activities**

- <sup>"</sup> FAMA Apparatus Safety Guide member promotion
- <sup>"</sup> FDIC International/FAMA Showcase communications
- Spring meeting graphics
- Update FAMA website
- <sup>"</sup> FAMA video on membership meetings
- <sup>"</sup> New & 70<sup>th</sup> anniversary logos
- Committee marketing request form
- Website analytics tracking





#### **Apparatus Safety Guide Member Promotion**



The new NFPA 1901 standard has now made it mandatory that every apparatus delivered contain a FAMA Apparatus Safety Guide. In order for your company to be compliant, these guides are available to FAMA member companies at the discounted rate of \$7 each.

- To get the discounted price, simply order online at www.fama.org as follows: ~ Log in using your member log-in information;
  - ~ Click on the FAMA Safety Guide link at the left;
  - ~ Click on the red bar under the Safety Guide that says Click Here to Purchase the FAMA Safety Guide at the Discounted Member Price;

~ Finally, click on the Requinet logo in the middle of the page. This will take you to the order page where you can complete the information and place your order.







#### **FDIC International/FAMA Showcase**



FDIC Show Guide Ad



Hallway Banners







## **Spring Meeting Graphics**



<image><image>

THANK YOU FOR SUPPORTING

Posters and Table Tents





## **Update FAMA Website**

We are looking for the following images:

- <sup>7</sup> Vintage trucks
- <sup>7</sup> Crash test photos
- Manufacturing / production floor photos from both component and apparatus builders









## **Meeting Video**



FAMA Membership Meetings

http://www.fama.org/membership/why-join/





## 70<sup>th</sup> Anniversary Logo







#### **Committee Request form for Marketing**

- A working form has been developed to for FAMA committees to use when requesting marketing assistance.
- The form will be sent distributed once more resources are added to the committee to help fulfill the requests.





'age path level 1

2016 - FAMA Spring Meeting

## **Website Analytics**

Contribution to total: Pageviews



#### **Content Drilldown**

<sup>7</sup> Tells what pages are the most visited and how many views.

		8,716 % of Total: 100.00% (8,716)	8,716 % of Total: 100.00% (8,716)	
1. 🔳	/members/	2,543	29.18%	
2.	1	2,134	24.48%	10.7%
3. 📕	/industry-survey/	1,217	13.96%	29.2%
4.	/event/	479	5.50%	5.5%
5. 📕	/resources/	476	5.46%	
6.	/about-fama/	311	3.57%	14% 24.5%
7. 📕	/events/	168	1.93%	
8.	/forum_articles/	164	1.88%	
9. 📕	/fama_newsletters/	148	1.70%	
10. 🗖	/2016-spring-meeting/	145	1.66%	

Rows 1 - 10 of 134

**-**





**Website Analytics** 

2016 - FAMA Spring Meeti



#### **Audience Overview**

<sup>"</sup> The number of sessions

ho

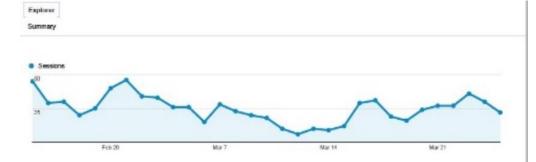
- <sup>"</sup> New or Returning viewer
- <sup>"</sup> The amount of time spent on the FAMA site





## 2016 - FAMA Spring Meeting

## **Website Analytics**



Source		Acquisition			Dehavior			Conversions			
		Bessions	% New Sections	Now Users	Boursee Rate	Pages / Section	Arg. Bessien Daration	Goal Convension Rate	Geal Completions	Goal Value	
		766 % of Total 20.24% (1.785)	83.16% Avg for Vise. 75.22% (10.99%)	637 % of Total: 22.87% (2.947)	74.28% Ang for View. 07.82% (2.55%)	1.77 Ang for View, 230 (-22.00%)	00:01:14 Arg for Vise. 00:01:40 (-25:99%)	0.00% Arg for View C0275 (0.02%)	0 % of Total 0.00% (0)	\$0.00 % of Total 0.00% (80.00)	
1.	firehouse.com	159 (20.70%)	87.42%	139 (21.82%)	87.42%	1.47	00:00:40	0.00%	0 (0.00%)	\$0.00 (0.00%)	
2	rank-checker.online	115 (15.01%)	88.96%	100 (15.70%)	97.39%	1.03	60.00.00	0.00%	0 (0.00%)	\$0.00 (0.00%)	
э.	fireapparatusmagazine.com	55 (2.18%)	76.36%	42 (0.59%)	61.82%	2.24	00:00:55	0.00%	0 (0.00%)	\$0.00 (0.00%)	
4	columbiasouthem edu	54 (7.05%)	94.44%	51 (8.01%)	85 19%	1 19	00.00.03	0.00%	0 (0.00%)	\$0.00 (0.00%)	
5.	firerescue1.com	81 (E.68%)	80.20%	45 (7.22%)	17.65%	2.90	00.02:55	0.00%	0 (0.00%)	50.00 (0.00%)	
8.	junioral rivite org	22 (2.07%)	95.45%	21 (3.30%)	95.45%	1.05	60.00.12	0.00%	0 (0.00%)	\$0.00 (0.00%)	
7.	m.facebook.com	17 (2.22%)	100.00%	17 (2.87%)	94.12%	1.12	00:00:02	0.00%	0 (0.00%)	\$0.00 (0.00%)	
8.	rosenbaueramerica.com	17 (2.22%)	88.24%	15 (2.35%)	52.94%	1.65	00:00:27	0.00%	0 (0.00%)	\$0.00 (0.00%)	
9.	famamembers.org	16 (2.09%)	10.75%	3 (0.47%)	61.25%	2.75	00:02:05	0.00%	0 (0.00%)	\$0.00 (0.00%)	
0.	facebook.com	14 (1.83%)	42.86%	6 (0.94%)	64.29%	1.57	00:01:10	0.00%	0 (0.00%)	\$0.00 (D.CON)	

#### **Referral Traffic Analysis**

Tells what websites the viewers are coming to FAMA.org from



Rows 1 - 10 of 128



2016 - FAMA Spring Meeting

## **Website Analytics**

#### **Behavior Flow**

Shows how visitors enter the site and the primarily flow of pages viewed







## **FDIC International/FAMA Showcase**

- Encourage member companies to submit products to be highlighted.
- A handout detailing the new products featured will be provided to all attendees to use as a floor guide.
- Encourage member companies to help promote the event to their contacts.
- <sup>"</sup> Attend the event with your contacts.







## MEETING PLANNING COMMITTEE Grady North & Jeff Resch





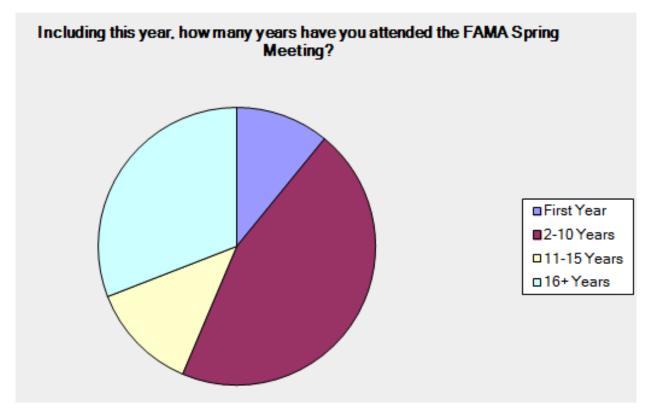
## **Meeting Planning Committee**

- Grady North Chairman
- <sup>"</sup> Jeff Resch Co-chair, Speaker Coordinator
- <sup>"</sup> Matt Pitzer Marketing and Promotions
- <sup>"</sup> Chick Granito Corporate Sponsorships
- <sup>"</sup> Tim Dean Banquet Awards and Entertainment
- <sup>"</sup> Joe Lingel Group Activities
- <sup>"</sup> Mark Albright Meeting Sites
- Scott Edens FAMA Board Liaison





## Surveys (2015 Spring Meeting)

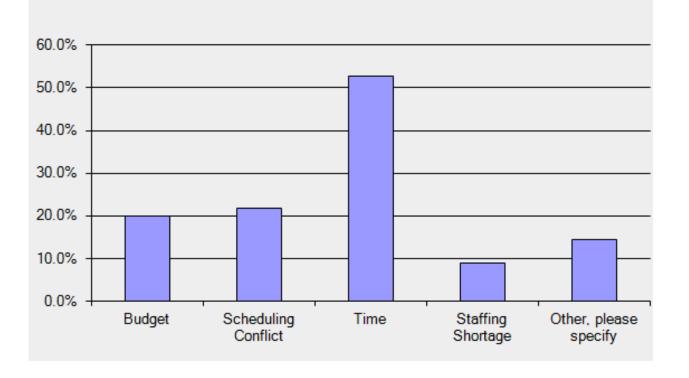






### Surveys (2015 Spring Meeting)

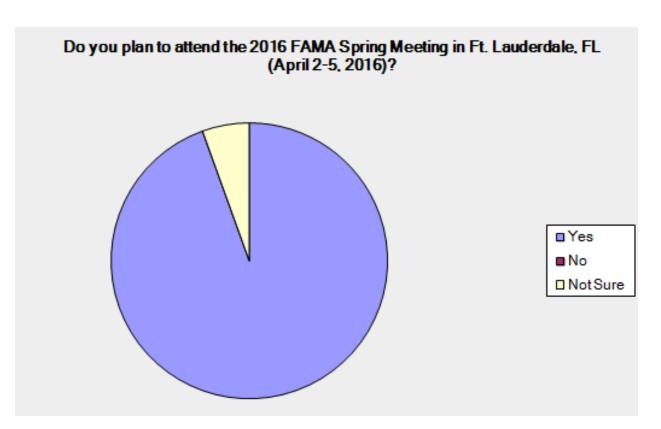
What were the biggest hurdles you had to overcome to be able to attend?







### Surveys (2015 Spring Meeting)

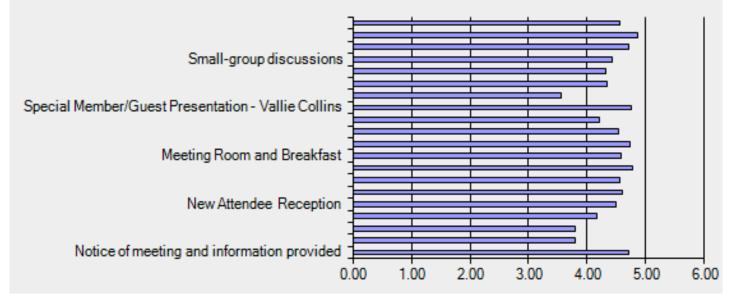






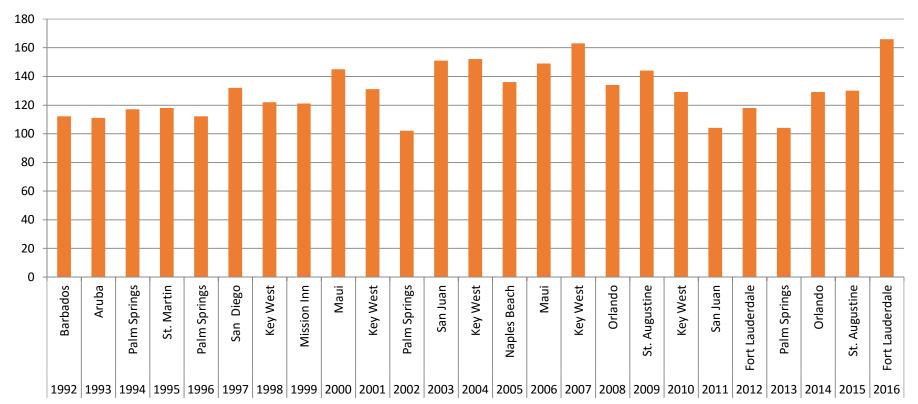
### Surveys (2015 Spring Meeting)

#### Please indicate your level of satisfaction with the following items relating to your Spring Meeting experience.













70 60 50 40 30 20 10 0 St. Martin San Diego Key West Key West San Juan Orlando Aruba Maui San Juan Maui Orlando Fort Lauderdale Palm Springs Palm Springs Mission Inn Palm Springs Naples Beach Palm Springs St. Augustine Fort Lauderdale Barbados Key West Key West Key West St. Augustine 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016







#### Spring Meeting 2017 Loews Don CeSar Hotel St. Pete Beach, FL







# 2016 - FAMA Spring Meeting Fall Meeting 2017 October 4-6

#### Fall Meeting 2017 Renaissance Glendale Hotel & Spa, AZ

2017







## 2016 - FAMA Spring Meeting



#### Fall Meeting 2018 Renaissance, Austin, TX September 25-27, 2018





### MEMBERSHIP COMMITTEE Tim Van Fleet & Mike Bowman





### **Committee Members**

- <sup>"</sup> Mike Bowman Smeal Fire Apparatus Co.
- " Gregg Geske Waterous Company
- <sup>"</sup> Jerry Merges VisionMark Nameplate Co.
- " Rick Suche Fort Garry Fire Trucks
- <sup>"</sup> Oran McNabb AMDOR
- <sup>"</sup> Board Liaison Bev Lowery H.O. Bostrom Co.





### **Committee Annual Objectives**

" Grow Membership 5%

<sup>"</sup> Develop Membership Retention Plan

<sup>"</sup> Engage Membership Company Participation





### **Targeted New Member Companies**

- <sup>7</sup> CSI Emergency Apparatus
- Extend-O-Bed
- <sup>"</sup> Fire Tec Sam Massa
- \*Innovative Controls
- " M. Tech Wade Meith

- Odyssey Specialty Vehicles
- \*Precision Fire Apparatus
- <sup>"</sup> Safety Vision, LLC
- Volvo Truck
- Warner Truck Bodies and Accessories

#### \* Been Contacted by Chair ......Help with others





### **New Member Companies**

- " Dover Roller Shutters
- "Safetek Emergency Vehicles
- " Superwinch LLC





### NOMINATING COMMITTEE Harold Boer





### **Nominating Committee Members**

- " Harold Boer Chair
- "Bruce Whitehouse Vice Chair
- " Phil Gerace Board Liaison

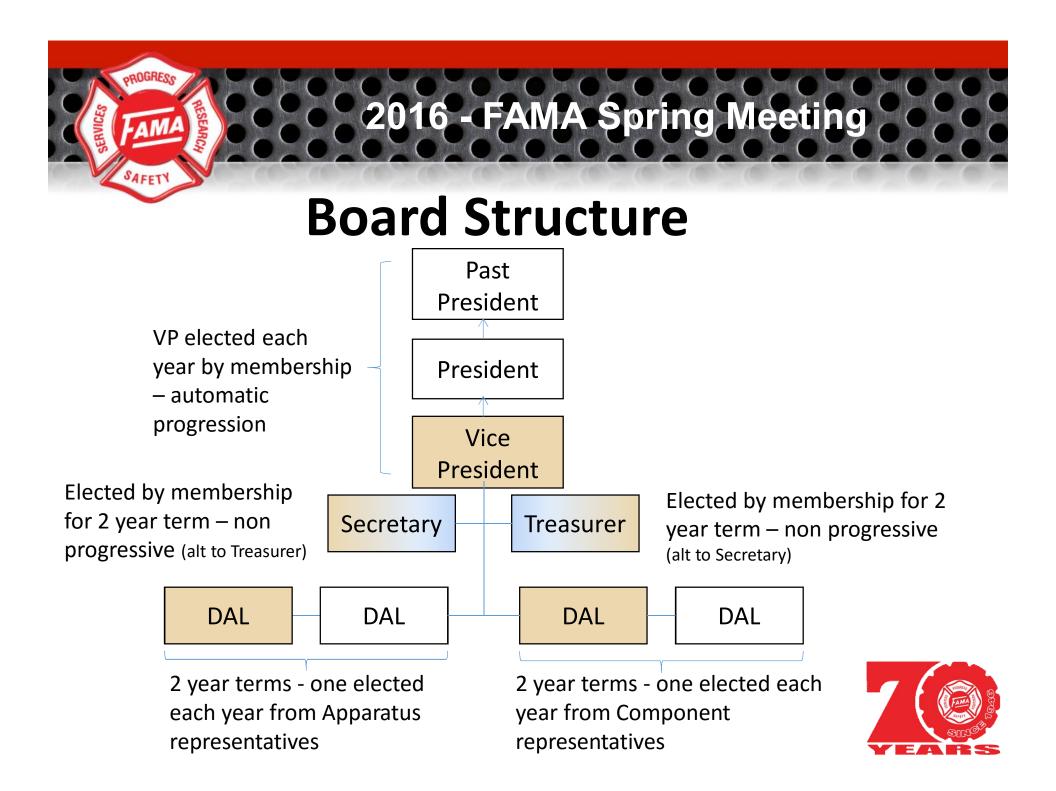


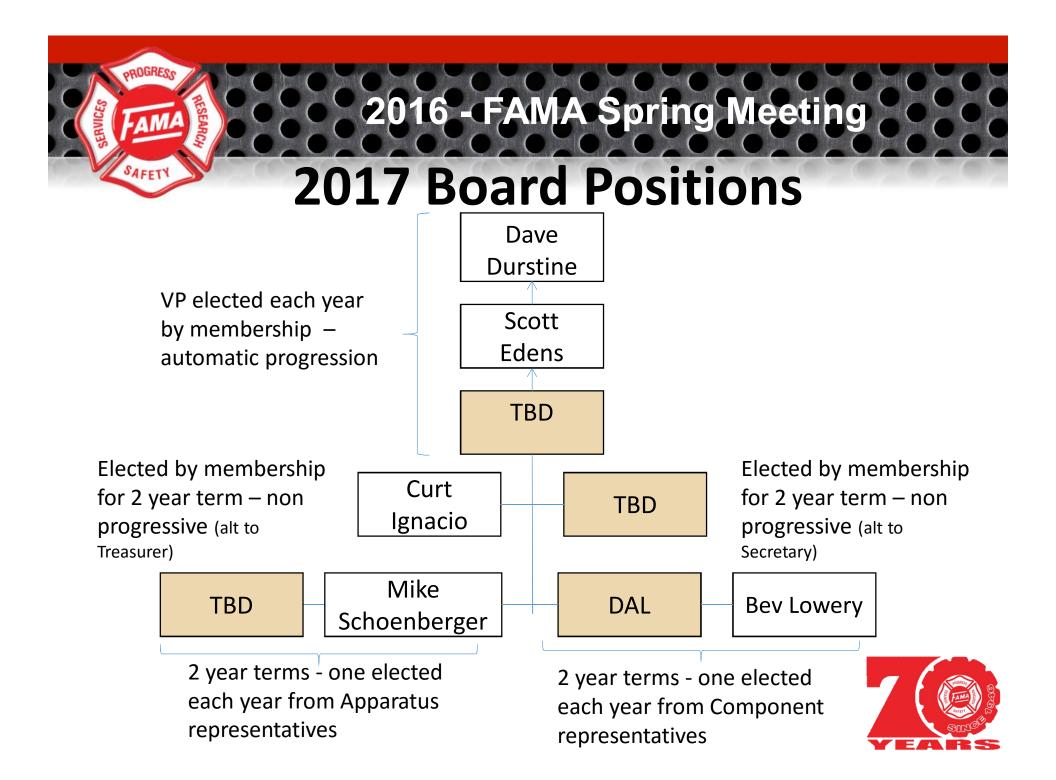


### Activities

- <sup>"</sup> Develop template to guide nominating process including announcements
- Identify candidates for 2017 Board positions
- *Identify candidates for consideration in future years*







### 2017 – Open Board Positions

2016 - FAMA Spring Meeting

" Vice President \*\*

AFET

- <sup>"</sup> Treasurer 2 Year Position
- <sup>"</sup> DAL Apparatus 2 year Position
- <sup>"</sup> DAL Component 2 Year Position

\*\* As agreed with Board members who started their service prior to the 2015 restructuring, the Nominating Committee will present the following candidates for Vice President:

- 2017 Steve Toren
- 2018 Curt Ignacio



### **Candidate Qualifications**

2016 - FAMA Spring Meeti

- <sup>"</sup> Qualified representative of a member company who has previously served in a leadership position within the association as a committee or subcommittee chair, co-chair, vice-chair, or similar leadership role,
- Board of Directors is empowered to determine the qualifications of candidates seeking election to the Board,
- Nominees for Vice President must have 2 years service on Board of Directors.





### **Next Steps**

Publish Nomination Call	To be published	d early April
Identify and contact candidates for 2017	board positions	May 15/16
Prepare template for Slate of Nominees a	t Fall Mtg	June 30/16
Finalize slate of 2017 candidates		July 15/16
Publish slate of 2017 candidates for Fall N	/ltg	Aug 15/16





## STATISTICS COMMITTEE Mike Schoenberger & Paul Bostrom





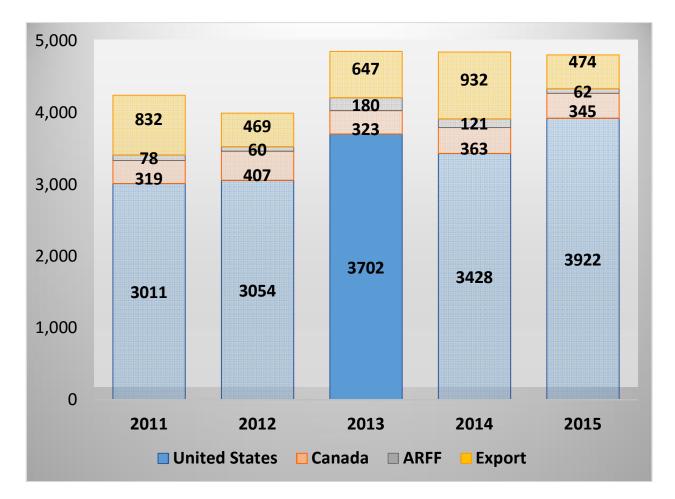
#### **FAMA Statistics Committee**

- " Mike Schoenberger (co-chair)
- " Paul Bostrom (co-Chair)
- " Jack McLoughlin
- " Mike Kling
- " Nate Berry





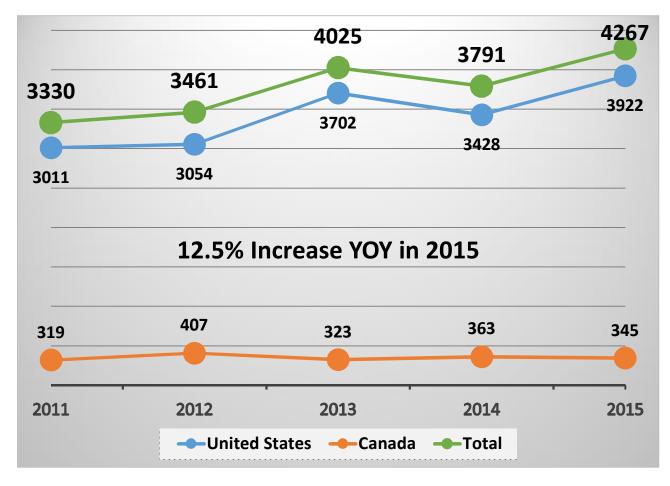
### **Total Fire Apparatus Sales**







#### **North American Fire Apparatus Sales**







#### **Historic North American Apparatus Sales**

Years	Average Yearly Vehicle Sales
2002-2008	5197
2009 -2015	3680

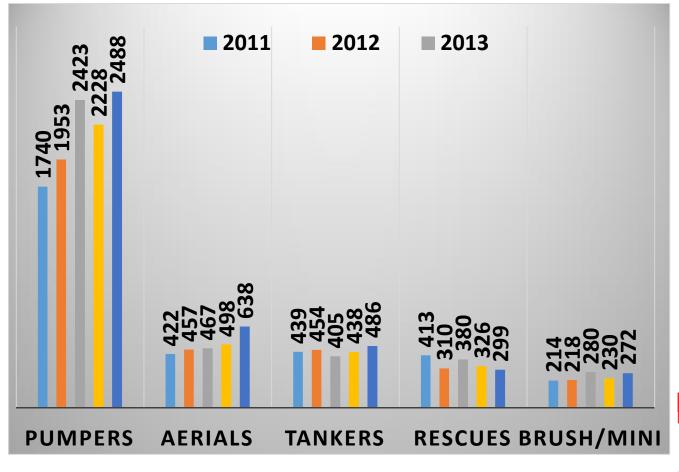
Does not include ARFF or Refurbs

#### 30% Decline in Market!





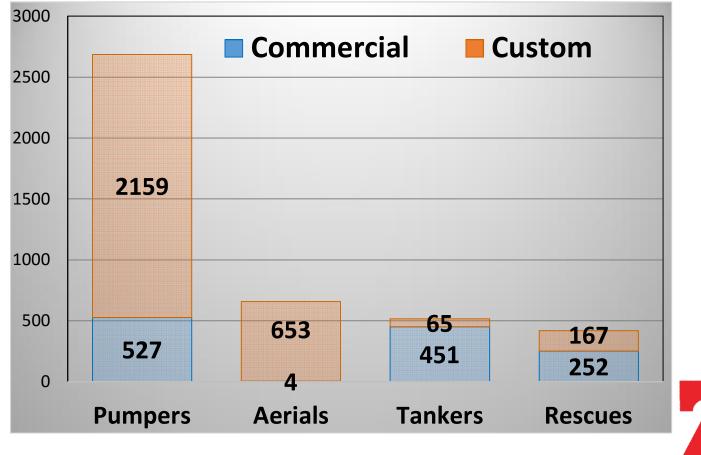
#### **North America Sales By Product**







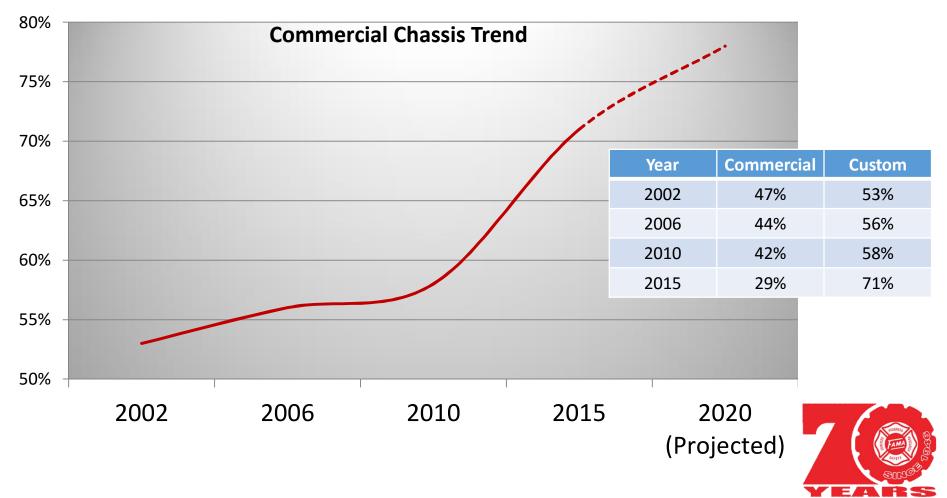
#### 2015 Custom vs. Commercial Chassis





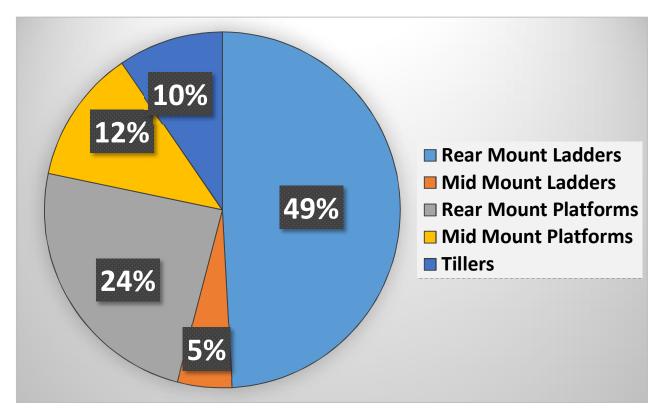


(All Vehicles)





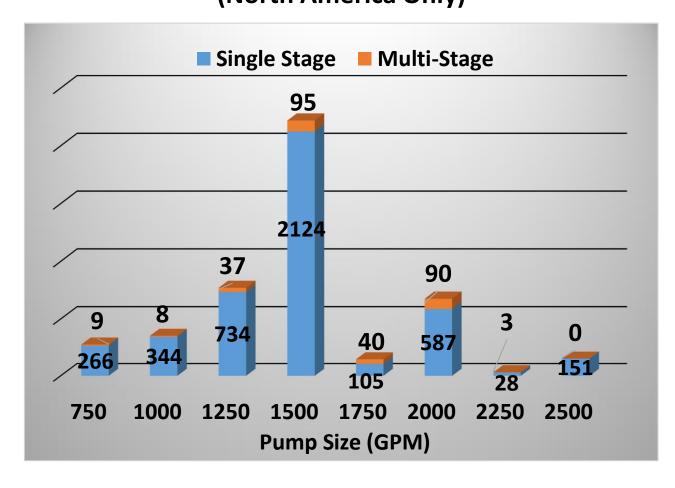
#### **Aerial Product Mix**







#### 2015 Annual Pump Shipments (North America Only)







#### 2015 Orders Shipped versus Booked

Shipped = 3709 Booked = 4329 Industry Back log = +620





#### Please Submit Your Quarterly Reports In a Timely Manner

Goal:

-Post Reports Within 30 Days of Closing Qtr.





#### **New & Improved Statistic Website**

#### Why the Need

- <sup>"</sup> Current website software is slow and out dated
- <sup>"</sup> Expensive to maintain and make changes
- <sup>"</sup> Independent of the FAMA website

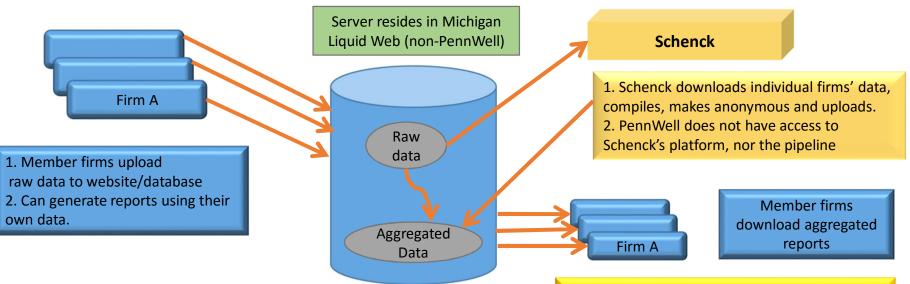
#### **Contracted Development with PennWell Marketing** Solutions

- <sup>7</sup> New website is linked to FAMA website
- <sup>"</sup> New software will allow members to sort, search & query
- <sup>"</sup> Schenck remains our independent accounting firm
- " All data is secure and confidential



# 2016 - FAMA Spring Meeting

#### FAMA Website/Stat Database



#### **Security Precautions**

- FAMA and PennWell Marketing Solutions have an Non-Disclosure/Confidentiality Agreement
  Specific Project information is not shared within PennWell nor to the PennWell Fire Group
- > All raw data is encrypted & password protected
  - > Member firms can see and lock down their own data
  - Schenck can see and lock down the raw data
  - PennWell developers can see raw data, but will not be accessing the database except to maintain the system or address issues that may arise once it is up and operational.
- > The statistical database is separate and apart from the member database
- Each database user has a unique login/password
- FAMA Business Manager reviews eligibility of member firms
- FAMA Business Manager can observe who has submitted data but does not have access to data

#### Limited PennWell Marketing Solutions Data Access

- 1. One PennWell employee has access to data at all times-Kaci Wheeler (reports to Paul Andrews)
- 2. Two of PennWell vendors have access to data at all times (developers)
- 3. These personnel are developers and are building the site and will maintain the site once it is up and running.



# **Security Precautions**

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2016 - FAMA Spring Meeti

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- <sup>27</sup> Each database user has a unique login/password
- <sup>"</sup> FAMA Business Manager reviews eligibility of member firms
- FAMA Business Manager can observe who has submitted data but does not have access to data





### **New Statistics Website**

## **Status of Roll Out**





Questions

# Thank You!









# TECHNICAL COMMITTEE Roger Lackore & Wes Chestnut





# **Mission Statement**

To research, recommend and represent member organizations on technical issues related to the manufacture of fire apparatus with the goal of constant improvement to product and safety for the end user.





# 2016 - FAMA Spring Meeting

#### **Co-Chairs** Roger Lackore (Smeal) Leadership Wes Chestnut (Spartan) **Aerial/Quint** ARFF Ambulance Marty Huffman **Steve Rowland Reid Wissler** (Rosenbauer) (Ferno) (Spartan) Sarah Peck **Mike Franckowiak** John Brady (Akron Brass) (Akron Brass) (KME) Chassis Electrical Body Tim Johnson John Doperalski Harrison Wessinger (Rosenbauer) (Harrison) (Fouts Bros) Peter Luhrs Chris Crowell Wayde Kirvida (Cummins) (Weldon) (Custom Fire) **Pumps & Plumbing** Foam Gregg Geske **Doug Miller** (Waterous) (TFT) Mike Sulmone Mike Dupay (Fire Research) (Trident)





# **NFPA Recap**





### NFPA 1901/1906/1911 – APPARATUS COMMITTEE

### <sup>7</sup> FAMA Representatives

- <sup>"</sup> Member: David Durstine
- " Alternate: Mike Schoenberger
- <sup>"</sup> NFPA 1901/1906
  - <sup>"</sup> Current Editions 2016
  - <sup>7</sup> Next Edition 2021
- " NFPA 1911



- " Second Draft Meeting Completed
- **Publication expected 2017**



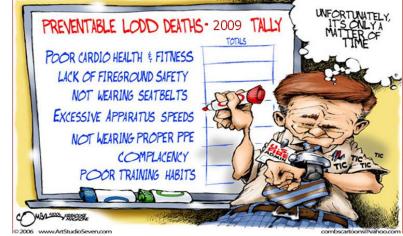


NFPA 1500 - STANDARD ON FIRE DEPARTMENT OCCUPATIONAL SAFETY AND HEALTH PROGRAM

- **FAMA Representatives** 
  - <sup>"</sup> Member:

Wes Chestnut

<sup>"</sup> Alternate:



- Fire service-related occupational safety and health program.
  - <sup>"</sup> Current Edition 2013
  - <sup>7</sup> Next Edition 2018





# *"* 6.3.1\*

<sup>"</sup> All persons riding in fire apparatus shall be seated and belted securely by seat belts in approved riding positions at any time the vehicle is in motion other than as allowed in <u>6.3.4</u>, 6.3.5 and 6.3.6. Standing or riding on tail steps, sidesteps, running boards, or in any other exposed position shall be specifically prohibited.

### ″ <u>6.3.2</u>

<sup>"</sup> Standing or riding on tail steps, sidesteps, running boards, fully enclosed personnel areas, or in any other exposed position shall be specifically prohibited





# AMBULANCES

- <sup>"</sup> FAMA Representatives
  - " Member: TBD –
  - " Alternate: Michael Franckowiak Weldon
- "Automotive Ambulances
  - <sup>"</sup> 2018 Revision Cycle
  - <sup>"</sup> Public comment closing June 2016







### NFPA 414 - STANDARD FOR AIRCRAFT RESCUE AND FIRE-FIGHTING VEHICLES

### **FAMA** Representatives

- " Member: Marty Huffman Rosenbauer
- "Alternate:Paul Powell Rosenbauer
- " ARFF Apparatus
  - <sup>"</sup> Expected Publication: Summer 2016







NFPA 18A - STANDARD ON WATER ADDITIVES FOR FIRE CONTROL AND VAPOR MITIGATION

FAMA Representatives

- *Member:* Gerald Halpin CET Fire Pumps
- " Alternate: Mike Dupay Fire Research
- Water Additives for Fire Control and Vapor Mitigation
- <sup>"</sup>Second Draft Meeting April 28, 2016







# **NHTSA Compliance**

#### Initial Awareness Training

- <sup>"</sup> Roger Lackore FRI Atlanta Fall 2015
- In-Depth Training
- Wes Chestnut FAMA Spring Meeting2016
- FAMA Letter of Interpretation
- <sup>"</sup> Pending at NHTSA



#### Recalls & Defects



Improving Safety On Our Highways NHTSA encourages complaints from vehicle owners and drivers, conducts defect investigations and administers safety recalls to support its mission to improve safety on our nation's highways.



# EPA Phase 2 GHG & Fuel Economy

2016 - FAMA Spring Meeting

#### **Emergency Vehicle Relief**

"Chassis intended for emergency vehicles have proposed Phase 2 standards based only on Phase 1 technologies, and may continue to certify using a simplified Phase 1-style GEM tool."

#### Air Conditioning Leaks

"For Phase 2, EPA believes that it would be feasible to apply ... A/C refrigerant leakage standards for vocational vehicles, beginning with the 2021 model year."

#### **Small Business no Longer Exempt**

"All small businesses are exempt from the Phase 1 standards. The agencies are proposing to regulate small business entities under Phase 2"



# **FAMA Forum Schedule 2016**

″ Jan Paul Darley ″ Feb Tim Johnson Mar Wes Chestnut ″ Apr Doug Miller ″ May Roger Lackore ″ June Ray Van Gunten ″ July Steve Rowland ″ Aug Roger Lackore ″ Sep Roger Lackore ″ Oct XX ″ Nov Roger Lackore **FDSOA** Promotion Dec ΧХ Jan

XX

#### **Statistics**

2016 - FAMA Spring Meeti

New Industry Technologies Importance of Recall Completion **Pump Whitepaper** Standing and Walking Surfaces Rollup Door Safety & Maintenance Em Veh Pedestrian Safety Weight and Cube Calculator **Power Line Contact Issues** 



# Weight and Cube Calculator

- Major components reviewed for accuracy and new products
- " Revise to simplify use

## Proposal Pending for Web Application





# **Power Line Contact Position Paper**

Establishes what we have to say about power line contact protection:

- " Maintain 20 foot clearance
- "No power line proximity warning devices
- " Aerial devices are not and can not be insulated







# **Apparatus Buyer's Guide**





# **Apparatus Buyer's Guide**

Aerial	Aerial Options	
Ambulance	Ambulance Standards	
ARFF		
Body	Body Selection Guide	
Chassis	Auxiliary Brakes Seats	
Electrical		
Foam	Proportioning Systems	
Pump & Plumbing	Pump Performance	





# **FDSOA Support**





2017 Symposium Location – FLORIDA

Speakers and Presentation Topics Needed





# TRADE SHOW COMMITTEE Kim Morrow & Alissa McGlone





# **Trade Show Committee**

**Committee Members** 

- Kim Morrow, Co-Chair (Akron Brass Co)
- <sup>"</sup> Alissa McGlone, Co-Chair (Sutphen Corp)





# 2016 - FAMA Spring Meeting

### **2016 Fire Service Events**

DATE		SHOW / MEETING	LOCATION	CONTACT
Januarv	7-9	Utah Winter Chiefs Conference	St. George, UT	utahfirechiefs.org / 888-548-7816
January	14-16	Arizona Fire District's Assoc. Winter Conference	Laughlin, NV	azfiredistricts.org / 480-496-4331
January	15-16	Piedmont Fire Expo	Winston Salem, NC	forsythcountyfire-rescue.com
January	17-19	Intersec Safety & Security Expo	Dubai, UAE	intersecexpo.com
January	18-20	FDSOA Apparatus Maintenance Symposium	Scottsdale, AZ	fdsoa.org / 508-881-3114
January	19-21	Mississippi Fire Chiefs Mid-Winter Conference	Ridgeland, MS	msfirechiefs.org
January	20-23	Fire Rescue East	Davtona Beach, FL	ffca.org / 386-676-2744
January	29-30	LSU Fire & Emergency Training Equipment Show	Baton Rouge, LA	feti.lsu.edu / 800-256-3473
January/Feb	31-4	Firehouse World	San Diego, CA	firehouseworld.com / 952-808-3329
February	4-7	North Carolina Mid-Winter Conference	Concord, NC	ncafc.com
February	13-23	Black Chief Officers Committee Annual Conf.	Baltimore, MD	bcoc.us
February	20-21	Long Island Mega Show	Uniondale, NY	liproductions.net / 631-669-4300
February	24-28	VA Fire Chiefs Mid Atlantic Expo & Symposium	Virginia Beach, VA	vfca.us / 888-818-0983
February	25-27	EMS Today	Baltimore, MD	emstoday.com / 302-840-5611
February	26-28	Green River FF Assoc. Officer School	Owensboro, KY	marc.henderson@kctcs.edu / 888-306-8015
February	25-27	Orlando Fire Conference	Orlando, IL	orlandofireconference.com
				simoneventmanagement.com / 800-747-
March	5-6	Pittsburgh Fire, Rescue & EMS Expo	Monroeville, PA	5599
March	8-10	Wildland Urban Interface Conference	Reno, NV	iafc.org/wui / 703-537-4838
March	14-16	Secutech Security and Fire & Safety	Mumbai, India	secutechexpo.com
March	7-11	Oregon EVT Conference	Brooks, OR	ofaema.org
April	2-5	FAMA Spring Meeting	Ft. Lauderdale, FL	fama.org / Sonja Kelly 352-843-3404
April	6th	Southeast MI Chiefs Midwest Fire Rescue Expo	Novi, MI	smafc.org / 248-506-3401
April	6-9	Oklahoma Fire Chief's Conference	Oklahoma City, OK	elaineg@osfa.info / 800-308-5336
April	14-16	Saskatchewan Fire Chiefs Annual Conference	North Battleford, SK	safc.sk.ca
April	18-23	FDIC International	Indianapolis, IN	fdic.com / 973-251-5056
April	21	FAMA Technical Committee Meeting	Indianapolis, IN	fama.org / Sonja Kelly 352-843-3404
April/May	30-4	Ontario Fire Chiefs	Toronto, ON	oafc.on.ca / 905-426-9865
May	1-5	XTREME Industrial Fire & Hazard Training	Beaumont, TX	williamsfire.com
May	2-5	Texas Fire Chiefs Association Conference	Frisco, TX	tfcaconference.org/512-343-4564
May	4-5	CFSI Fire Service Seminars & Dinner	Washington, DC	cfsi.org / 203-371-1277
May	4-5	FAMA/FEMSA GAC Hill Day	Washington, DC	famafemsagac.org / 781-334-2911
May	5-6	Northwest Fire Expo	Portland, OR	northwestfirerescue.com / 888-548-6834
May	9-11	Oregon Fire Chiefs Association Conf.	Redmond, OR	ofca.org / 888-846-5741
May	13-17	Metropolitan Fire Chiefs Association Conference	Long Beach, CA	
May	14-17	Alabama League of Municipalities Conference	Huntsville, AL	alalm.org
May	15-18	AAAE Annual Conference and Exposition	Philadelphia, PA	aaae.org
May	20-22	PA Fire Expo	Harrisburg, PA	lcfa.com/717-464-3291
May	20-22	Smoky Mountain Fire/Rescue Expo	Sevierville, TN	seviercountyfirechiefsassociation.com
May	21-25	Fire Rescue Med	Henderson, NV	iafc.org/FRM/ 703-537-4838
May	22-23	Quebec Fire Chiefs Convention	Gatineau, QC	acsiq.qc.ca (click "Congres" tab)
May	23-27	Washington St. Firefighters Conference	Wentachee, WA	wsffa.org / 1 800 340 8023
May	29-30	Alberta Fire Chiefs Conference and Tradeshow	Red Deer, AB	afca.ab.ca
May	11-13	RETTmobil	Fulda, Germany	rettmobil.org
June	5-6	FCABC Annual Conference & Fire Expo	Richmond, BC	fcabc.bc.ca / 250-862-2388
June	6-10	Florida Association of Special Districts Conf.	Sarasota, FL	fasd.com
June	8-10	Oklahoma State Firefighter's Assoc. Convention	Lawton, OK	osfa.info / 800-308-5336
June	9-11	South Carolina Fire Rescue	Myrtle Beach, SC	scfirefighters.org

DATE		SHOW / MEETING	LOCATION	CONTACT
June	13-16	NFPA Conference & Expo	Chicago, IL	nfpa.org
June	14-16	IAFC Southeastern Division	Biloxi, AL	seafc.org
lune	15-18	Indiana Volunteer Firefighter's Convention	Florence, IN	ivfa.org
lune	15-18	Oregon Firefighters Conference	Pendleton, OR	ovfa.org
lune	15-18	NYSAFC FIRE 2015	Verona, NY	nysfirechiefs.com
lune	16-19	International Hazardous Materials Response	Baltimore, MD	iafc.org / Hazmat
June	17-19	Michigan State Fireman's Assoc. Conf.	Mount Pleasant, MI	msfassoc.org / 810-635-9513
lune	18-24	Maryland State Fireman's Association	Ocean City, MD	msfa.org
lune	23-25	Illinois Association of Fire Protection Districts	Peoria, IL	iafpd.org / 217-525-6620
June	23-25	New England Fire, Rescue, EMS Conference	Mashantucket, CT	newenglandfirechiefs.org
June	23-26	Wisconsin Chiefs Conference	Milwaukee, WI	wsfca.com
		State Firemen's and Fire Marshals' Association		
June	23-29	Conference	McAllen, TX	sffma.org / 800-580-7336
July	7-10	Arkansas Fire Chiefs and Firefighters Conference	Hot Springs, AR	arfirechiefs.org/convention
July	10-13	Maritime Fire Chiefs Conference	Cape Breton, NS	mfca.ca/
		AZ Chief Desert Southwest Fire & EMS Expo (AFCA		
July	11-16	conf)	Glendale, AZ	azfirechiefs.org / 623-581-8596
July	14-18	Ohio Fire Chiefs and Firefighters Convnention	Columbus, OH	ohiofirechiefs.com
July	15-17	Keystone Firefighter Conference	Oaks, PA	keystonefirefighterconference
July	24-29	Texas A&M Municipal Fire School	College Station, TX	teex.com
. ,				southatlanticfirerescueexpo.com/800-
August	10-13	South Atlantic Fire Expo	Charlotte, NC	253-4733
August	11-13	Louisiana State Fireman's Association	New Orleans, LA	lsfa.net
August	18	FAMA Technical Committee Meeting	San Antonio, TX	fama.org/ Sonja Kelly 352-843-3404
August	17-20	IAFC Fire-Rescue International (FRI)	San Antonio, TX	iafc.org/fri PH:703-537-4838
August	19-21	Kentucky Assoc. of Fire Chiefs Conf.	Bowling Green, KY	kychiefs.com
September	6-9	Continuing Challenge HazMat Conference	Sacramento, CA	hazmat.org / 916-433-1688
September	14-18	NW Florida Volunteer Fire Show	Niceville, FL	nwflyolunteerffweekend.com
September	16-17	New Jersey State Firemen's Convention	Wildwood, NJ	njfireexpo.com
September	18-21	Alabama Fire Chiefs Summer Conference	Birmingham, AL	alfirechiefs.com
September	19-24	Alaska Fire Chief Conference	Fairbanks, AK	alaskafireconference.com/events.html
September	1524	Alaska file enter contenence	St. John's	alaskamecomercice.com/events.item
September	25-28	Fire Rescue Canada	Newfoundland	cafc.ca/ 800-775-5189
September	26-28	Minexpo International	Las Vegas, NV	minexpo.com
September	20-28	Georgia Fire Service Conference and expo	Macon, GA	gafc.org / 770-914-7774
September		Ohio Fire & EMS Expo	Columbus, OH	ohiofireexpo.com
September		NM Fire Service Conference	Ruidoso, NM	nmfirechiefs.com
October	3-6	FireShowsWest	Reno, NV	fireshowsreno.com / 800-632-7489
October	3-0	EMS World Expo	New Orleans, LA	emsworldexpo.com
occodel	57	Texas Municipal League Annual Conference and	New Oriedits, LA	enswondexpo.com
October	4-7	Exhibition	Austin, TX	tml.org/512-231-7400
October	5-7	FAMA/FEMSA Fall Meeting	Nashville, TN	fama.org/ Sonja Kelly 352-843-3404
October	8-9	NFFF Memorial Weekend	Emmitsburg, MD	firehero.org
October	12-13	Fire India	Chennai, India	fire-india.com
October	12-13	FireIndia Firehouse Expo	Nashville, TN	firehouseexpo.com/952-808-3329
occobei	10-22	Washington Fire Commissioners Association	Nusriville, Th	menouscexpo.com/552-606-3529
October	27-29	Conference	Yakima, WA	wfca.wa.gov / 800-491-9322
October October	21-29	Illinois Fire Chief's Association Conference	Peoria, IL	illinoisfirechiefs.org/618-882-4783
October		China Fire Expo	Beijing, China	fireexpo.cn / 86-10-87792278
			Brandon, MB	
October		Manitoba Emergency Services Conference	,	firecomm.gov.mb.ca / 1 800 282 8069
October		Kansas Technical Rescue Conference	Salina, KS	midwestsearchandrescue.org/event
October		Colorado Leadership Conference	Keystone, CO	colofirechiefs.org
November	7-15	Volunteer & Combination Officers' Symposium		iafc.org/VCOSsymposium / 703-537-4838
December		Hawaii Fire Chief Conference	Honolulu, HI	hawaiifirechiefs.org/events
New Date No	t Available			

A full listing of industry events can be found at : <u>http://www.fama.org/events/</u>



# FDIC International / FAMA Showcase Event

- Support with Business Mgr. attending to tasks associated with event
- <sup>"</sup> Drone giveaway to increase attendance
- Added event postcard into attendee bag for further exposure
- " Encourage membership to send e-blast to their customers regarding the showcase event
- Scan badges of those who will be attending to understand attendance numbers and post event follow-up

