Fire Apparatus Manufacturers' Association

BUDGET VS. ACTUALS: 2017 FAMA BUDGET - FY17 P&L

January - December 2016

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME				
130 INCOME				
230 Revenue				
Advocacy Sponsorship (PennWell)	40,000	40,000	0	100.00 %
Contingency Fund		0	0	
Dues	219,500	212,500	7,000	103.00 %
GAC Donation	25,000	25,000	0	100.00 %
Hill Day	1,240	0	1,240	
Interest-MCU-Reserve		0	0	
Interest-MCU-Surplus		0	0	
Interest-MM		0	0	
Meeting Fees (Fall)	24,951	25,000	-49	100.00 %
Meeting Fees (Spring)	35,750	30,000	5,750	119.00 %
Meeting Sponsors (Fall)	32,775	20,000	12,775	164.00 %
Meeting Sponsors (Spring)	24,000	16,000	8,000	150.00 %
Scholarship Sponsor	5,000	5,000	0	100.00 %
Technical Cmte (Sponsors)	9,500	7,500	2,000	127.00 %
Technical Safety Guide	11,184	10,000	1,184	112.00 %
Technical Safety Guide Promo		0	0	
Total 230 Revenue	**428,900**	**391,000**	**37,900**	**110.00 %**
Total 130 INCOME	**428,900**	**391,000**	**37,900**	**110.00 %**
Interest - BofA - Reserve	62	600	-538	10.00 %
Interest - BofA - Surplus	26	600	-574	4.00 %
Total Income	**$428,988**	**$392,200**	**$36,788**	**109.00 %**
GROSS PROFIT	**$428,988**	**$392,200**	**$36,788**	**109.00 %**
EXPENSES				
131 EXPENSE				
Accountant Fees	4,075	4,000	75	102.00 %
Advocacy Activities				
CFSI (Annual)	10,338	11,000	-662	94.00 %
Education-Grant Fund	2,693	8,000	-5,308	34.00 %
Newsletter	4,800	4,800	-0	100.00 %
NFFF (Annual)	2,500	2,500	0	100.00 %
Total Advocacy Activities	**20,331**	**26,300**	**-5,970**	**77.00 %**
Annual Fees (Corp)	487	500	-13	97.00 %
Awards/Recognition	213	360	-147	59.00 %
Bank Fees	5,421	6,000	-579	90.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Board Meetings/Retreats	10,807	4,800	6,007	225.00 %
Donations/Gifts		500	-500	
Education-Scholarship	5,875	6,000	-125	98.00 %
GAC Activities				
GAC Activities - Other		5,000	-5,000	
Governmental Affairs - US	38,375	36,000	2,375	107.00 %
Total GAC Activities	**38,375**	**41,000**	**-2,625**	**94.00 %**
Hill Day Fees	1,240	1,800	-560	69.00 %
Insurance Premiums	1,488	1,200	288	124.00 %
Legal	12,298	15,000	-2,702	82.00 %
Management Fees	56,770	55,800	970	102.00 %
Marketing/PR	14,125	32,000	-17,875	44.00 %
Member Meetings (Fall)	59,871	50,000	9,871	120.00 %
Member Meetings (Spring)	110,937	100,000	10,937	111.00 %
Membership (Plaques)	276	600	-324	46.00 %
Membership Recruitment	573	1,200	-627	48.00 %
Office	6,572	6,000	572	110.00 %
Statistics (General Funds)		0	0	
Statistics Program	22,699	25,000	-2,301	91.00 %
Technical	6,694	8,000	-1,306	84.00 %
Travel - Administrative	5,926	6,000	-74	99.00 %
Total 131 EXPENSE	**385,053**	**392,060**	**-7,007**	**98.00 %**
Total Expenses	**$385,053**	**$392,060**	**$ -7,007**	**98.00 %**
NET OPERATING INCOME	**$43,935**	**$140**	**$43,795**	**31,382.00 %**
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