



Fire Apparatus Manufacturers' Association

PROFIT AND LOSS

January 1 - March 12, 2017

	TOTAL		
	JAN 1 - MAR 12, 2017	JAN 1 - MAR 12, 2016 (PY)	% CHANGE
INCOME			
130 INCOME			
230 Revenue			
Advocacy Sponsorship (PennWell)	40,000.00	40,000.00	0.00 %
Dues	209,110.00	209,100.00	0.00 %
Hill Day	1,280.00		
Meeting Fees (Fall)		250.00	-100.00 %
Meeting Fees (Spring)	38,555.00	35,400.00	8.91 %
Meeting Sponsors (Spring)	21,000.00	24,000.00	-12.50 %
Total 230 Revenue	309,945.00	308,750.00	0.39 %
Total 130 INCOME	309,945.00	308,750.00	0.39 %
Interest - BofA - Reserve	10.20	9.19	10.99 %
Interest - BofA - Surplus	4.01	5.23	-23.33 %
Unapplied Cash Payment Income		0.00	
Total Income	\$309,959.21	\$308,764.42	0.39 %
GROSS PROFIT	\$309,959.21	\$308,764.42	0.39 %
EXPENSES			
131 EXPENSE			
Accountant Fees	250.00		
Advocacy Activities			
CFSI (Annual)	3,500.00	3,250.00	7.69 %
Newsletter		2,426.92	-100.00 %
Total Advocacy Activities	3,500.00	5,676.92	-38.35 %
Annual Fees (Corp)	178.00	172.00	3.49 %
Awards/Recognition	324.09		
Bank Fees	3,950.59	3,750.36	5.34 %
Board Meetings/Retreats	100.29	313.40	-68.00 %
GAC Activities			
Governmental Affairs - US	10,000.00	5,000.00	100.00 %
Total GAC Activities	10,000.00	5,000.00	100.00 %
Legal	6,350.00	2,450.00	159.18 %
Management Fees	9,333.34	8,833.34	5.66 %
Marketing/PR	8,294.48	7,536.37	10.06 %
Member Meetings (Spring)	32,205.80	10,282.36	213.21 %
Office	1,401.20	1,070.13	30.94 %
Statistics Program		8,859.38	-100.00 %
Travel - Administrative	911.04	325.18	180.16 %

	TOTAL		
	JAN 1 - MAR 12, 2017	JAN 1 - MAR 12, 2016 (PY)	% CHANGE
Total 131 EXPENSE	76,798.83	54,269.44	41.51 %
Total Expenses	\$76,798.83	\$54,269.44	41.51 %
NET OPERATING INCOME	\$233,160.38	\$254,494.98	-8.38 %
NET INCOME	\$233,160.38	\$254,494.98	-8.38 %