Fire Apparatus Manufacturers' Association

BUDGET VS. ACTUALS: 2017 FAMA BUDGET - FY17 P&L

January - December 2017

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME				
130 INCOME				
230 Revenue				
Advocacy Sponsorship (PennWell)	40,000.00	40,000.00	0.00	100.00 %
Dues	226,115.00	224,500.00	1,615.00	100.72 %
GAC Donation	25,000.00	25,000.00	0.00	100.00 %
General Funds	699.56		699.56	
Hill Day	1,360.00		1,360.00	
Meeting Fees (Fall)	23,495.00	25,000.00	-1,505.00	93.98 %
Meeting Fees (Spring)	40,345.00	40,000.00	345.00	100.86 %
Meeting Sponsors (Fall)	15,900.00	32,000.00	-16,100.00	49.69 %
Meeting Sponsors (Spring)	32,000.00	24,000.00	8,000.00	133.33 %
Scholarship Sponsor	5,000.00	5,000.00	0.00	100.00 %
Services	650.00		650.00	
Technical Cmte (Sponsors)	7,500.00	9,500.00	-2,000.00	78.95 %
Technical Safety Guide		11,000.00	-11,000.00	
Total 230 Revenue	**418,064.56**	**436,000.00**	**-17,935.44**	**95.89 %**
Total 130 INCOME	**418,064.56**	**436,000.00**	**-17,935.44**	**95.89 %**
Interest - BofA - Reserve	39.68	60.00	-20.32	66.13 %
Interest - BofA - Surplus	24.71	24.00	0.71	102.96 %
Unapplied Cash Payment Income	0.00		0.00	
Total Income	**$418,128.95**	**$436,084.00**	**$ -17,955.05**	**95.88 %**
GROSS PROFIT	**$418,128.95**	**$436,084.00**	**$ -17,955.05**	**95.88 %**
EXPENSES				
131 EXPENSE				
173 Education				
Scholarship Award	1.12		1.12	
Total 173 Education	**1.12**		**1.12**	
Accountant Fees	2,987.50	4,000.00	-1,012.50	74.69 %
Advocacy Activities				
CFSI (Annual)	5,658.86	11,000.00	-5,341.14	51.44 %
Education-Grant Fund	500.00	8,000.00	-7,500.00	6.25 %
Newsletter	675.22	4,800.00	-4,124.78	14.07 %
NFFF (Annual)		2,500.00	-2,500.00	
Total Advocacy Activities	**6,834.08**	**26,300.00**	**-19,465.92**	**25.99 %**
Annual Fees (Corp)	274.95	500.00	-225.05	54.99 %
Awards/Recognition	416.43	360.00	56.43	115.68 %
Bank Fees	5,949.04	6,000.00	-50.96	99.15 %
Board Meetings/Retreats	2,744.75	11,000.00	-8,255.25	24.95 %
Donations/Gifts		500.00	-500.00	
Education-Scholarship	5,000.00	6,000.00	-1,000.00	83.33 %
GAC Activities				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
GAC Activities - Other		5,000.00	-5,000.00	
Governmental Affairs - US	29,687.50	36,000.00	-6,312.50	82.47 %
Total GAC Activities	**29,687.50**	**41,000.00**	**-11,312.50**	**72.41 %**
Hill Day Fees	1,360.00	1,800.00	-440.00	75.56 %
Insurance Premiums		1,500.00	-1,500.00	
Legal	13,408.54	15,000.00	-1,591.46	89.39 %
Management Fees	42,000.03	55,800.00	-13,799.97	75.27 %
Marketing/PR	11,114.12	32,000.00	-20,885.88	34.73 %
Member Meetings (Fall)	12,739.05	61,000.00	-48,260.95	20.88 %
Member Meetings (Spring)	131,569.66	114,000.00	17,569.66	115.41 %
Membership (Plaques)	9,526.64	9,500.00	26.64	100.28 %
Membership Recruitment		1,200.00	-1,200.00	
Office	4,781.87	8,000.00	-3,218.13	59.77 %
Statistics Program	3,020.00	5,000.00	-1,980.00	60.40 %
Technical	6,837.76	8,000.00	-1,162.24	85.47 %
Technical Safety Guide	1.58		1.58	
Travel - Administrative	5,116.04	6,000.00	-883.96	85.27 %
Travel - Trade Show Staff		400.00	-400.00	
Total 131 EXPENSE	**295,370.66**	**414,860.00**	**-119,489.34**	**71.20 %**
Total Expenses	**$295,370.66**	**$414,860.00**	**$ -119,489.34**	**71.20 %**
NET OPERATING INCOME	**$122,758.29**	**$21,224.00**	**$101,534.29**	**578.39 %**
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