FIREHOUSE WORLD Comparison Grades 2013 - 2017

SHOW	YEARS:
ATTENDEES:	
Number of Attendees	
Quality of Attendees	
Consistency of Traffic	
Quality of Exhibitors	
Costs to Attendees	
Costs to Attendees	
SHOW:	
Appropriate Hours & Days	-
Costs to Show	
Program	
Location	
Dates of Show	
Demos Allowed	
STAGING	
Location	
Cleaning Facilities	
Defueling Services	
Availability Show/Decorator Staff	
Checking In Process	
SHOW MANAGEMENT:	
Show Management	
Expertise and Cooperation	
Booth	
SERVICES:	
Set-Up and Breakdown	
Facilities and Services	
Expertise+Cooperation/Decorator Staff	
Costs of Decorator Services	
Expertise+Cooperation/Utilities Staff	
Costs of Utilities Services	
Expertise+Cooperation/Registration	
Hotels	
Security	
TOTALS:	
Exhibitors Total Rating	
(GPA out of 4.0)	
Overall Rating Averaging	
All Grades	
(Overall GPA)	
Ratio of responses to # of Exhibitors	
W	
Were attendees shopping to	Farm
purchase fire apparatus?	Few:
	Some:
	Many:

C B- C+ C+ C C B- B B B- B- B- C+ C B B B B B B B B- C C+ C D+ C+ C B B B B B B B B- C C+ B B B B B B- C C- C C+ B- C B- B- C- B- C B- B- C- B- C B- B- C- C B- B- C- C B- B- C- C B- B- C-	2013	2014	2015	2016	2017
B- B- B- B- B- B- C+ C C D+ C+ C C B B B B- B- C+ C B B B- B-	2013	2014	2013	2010	2017
B- B- B- B- B- B- C+ C C D+ C+ C C B B B B- B- C+ C B B B- B-		_	 		
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C+ B B B+ B C+ C B B+ C+ C+ B B B C+ C+ B B B B C+ B- B+ B B B B B+ B B C+ C+ B- B B B B B B B B B B B B B B B B B C C C+ C+ C B B+ B B B B B B B <td></td> <td></td> <td></td> <td>-</td> <td></td>				-	
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C+ C B B+ C+ C+ B B B C+ C+ B B B C+ C+ B- B B B B B B B+ B B C+ C+ B- B B B B					Name of Street, or other Designation of the Owner, where the Parket of the Owner, where the Owner, which is the Owner, where the Owner, which is the Owner, where the Owner, which is the Ow
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C C C+ C+ C B- C+ B B- B C C- C+ C- C B B+ B B+ B+ B- B B B- B B- B B B B- C- C+ C+ C+ C+ 2.48 2.71 2.72 2.67 2.54 B- B B B- B- 2.85 3.07 3.01 3.08 2.95 24/70 24/70 20/58 21/79 25/52 34% 34.20% 34.40% 29% 48% 9 2 9 9 9 12 8 8 5 6		THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.			
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34% 34.20% 34.40% 29% 48% 9 2 9 9 9 12 8 8 5 6	24/70	24/70	20/58	21/79	25/52
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12 8 8 5 6					
12 8 8 5 6	9	2	9	9	9
	0	1	1	3	1

FDIC Comparison Grades 2013 - 2017

SHOW YEAR	S: 2013	2014	2015	2016	2017
ATTENDEEC.					
ATTENDEES: Number of Attendees		B+	В	B+	B+
Quality of Attendees	$-\frac{B}{B}$	B+	В	B+	B+
Consistency of Traffic	$ \frac{B}{B}$	В	В	В	В
	B+	B+	B+	B+	B+
Quality of Exhibitors	$ \frac{B^{+}}{B}$	B-	B-	В	В
Costs to Attendees	$-\parallel^{\mathbf{D}}$	D-	D-	10	D
CHOW	┨				1
SHOW:	$-\parallel_{\mathbf{B}}$	В	В	В	В
Appropriate Hours & Days	B	C	C	C	C
Costs to Show			В	B+	В
Program	B	В	B+		C+
Location	A-	A- B+	B+	A-	В
Dates of Show	A-		В	A-	
Demos Allowed	B+	B+	B	B+	В
am Larry a	B			+	
STAGING:		- In .		TD:	
Location	B+	B+	В	B+	B+
Cleaning Facilities	В	В	В	В	В
Defueling Services	В	В	В	В	В
Availability Show/Decorator Staff	В	В	В	В	В
Checking In Process	В	В	В	В	В
SHOW MANAGEMENT:					
Show Management	B+	B+	B+	B+	B+
Expertise and Cooperation	B+	B+	B+	B+	B+
Booth	В	В	В	В	В
SERVICES:					
Set-Up and Breakdown	B+	В	В	В	В
Facilities and Services	B+	B+	В	B+	В
Expertise+Cooperation/Decorator Staff	В	В	В	В	B+
Costs of Decorator Services	C+	C	C	C+	B-
Expertise+Cooperation/Utilities Staff	В	В	В	В	В
Costs of Utilities Services	C+	C+	C+	C+	C+
Expertise+Cooperation/Registration	B+	B+	B+	B+	B+
Hotels	В	В	B-	В	В-
Security	В	B+	В	B+	B+
TOTALS:					
Exhibitors Total Rating	B+	B+	В	B+	B+
(GPA out of 4.0)	3.55	3.51	3.42	3.66	3.58
Overall Rating Averaging					
All Grades	B+	В	B	B	B
(Overall GPA)	3.56	3.08	3.26	3.45	3.32
Datio of vacanances to # of Exhibitant	88/139	91/144	108/178	89/133	82/163
Ratio of responses to # of Exhibitors	64%	63%	60%	67%	50.30%
Were attendees shopping to	0470	00 /0	0070	- / 3	
purchase fire apparatus? Few	v: 10	19	16	10	10
Som	e: 41	51	42	34	31
Man	y: 17	18	21	22	15

ONTARIO ASSOCIATION OF FIRE CHIEFS Comparison Grades 2015 - 2017

SHOW YEARS:	2015	2016	2017
	1st Yr.		
ATTENDEES:			
Number of Attendees	В	В	show not
Quality of Attendees	В	B+	rated in 2017
Consistency of Traffic	В	B+	
Quality of Exhibitors	B+	B+	
Costs to Attendees	В	C+	
Costs to Internates			
SHOW:			
Appropriate Hours & Days	В	B+	
Costs to Show	C+	B-	
Program	В	B+	
Location	B+	A-	
Dates of Show	В	В	
Demos Allowed	В	B+	
Demos Anowed	 		
STAGING:			
Location	В	B+	
Cleaning Facilities	B+	A-	
Defueling Services	B-	B+	
Availability Show/Decorator Staff	B+	A-	
Checking In Process	В	A-	
Citering III 1 locess		11	
SHOW MANAGEMENT:			
Show Management	B+	A	
Expertise and Cooperation	A-	A	
Booth	В	A-	
SERVICES:			
Set-Up and Breakdown	B+	A-	
Facilities and Services	B+	A -	
Expertise+Cooperation/Decorator Staff	В	В	
Costs of Decorator Services	B-	C+	
Expertise+Cooperation/Utilities Staff	B+	В	
Costs of Utilities Services	B-	B+	
Expertise+Cooperation/Registration	B+	A -	
Hotels	В	В	
Security	B+	B+	
TOTALS:			
Exhibitors Total Rating	В	B+	
(GPA out of 4.0)	3.44	3.69	
Overall Rating Averaging			
All Grades	В	В	
(Overall GPA)	3.36	3.48	
Ratio of responses to # of Exhibitors	14/41	17/36	
	34.1%	47.20%	
Were attendees shopping to			
purchase fire apparatus? Few:	1	0	
Some:	7	5	
Many:	3	4	

PA FIRE EXPO Comparison Grades 2013 - 2017

SHOW YEARS:	2013	2014	2015	2016	2017
	1st Yr.				
ATTENDEES:					
Number of Attendees	A	C+	B-	В	C+
Quality of Attendees	B-	C+	B-	C+	B-
Consistency of Traffic	C	C+	C+	C+	C
Quality of Exhibitors	В	В	В	В	В
Costs to Attendees	A-	B+	В	B+	A-
SHOW:					
Appropriate Hours & Days	B-	В	В	C+	C
Costs to Show	В	B+	В	B+	B+
Program	В	C+	В	C+	C-
Location	B+	B+	В	В	В
Dates of Show	B+	B+	B+	B+	B+
Demos Allowed	C	С	В	C-	С
STAGING:					
Location	A -	B+	A-	B+	A-
Cleaning Facilities	В	C+	В	C	В
Defueling Services	B-	C+	В	D+	B-
Availability Show/Decorator Staff	C+	В	В	C	C+
Checking In Process	В	В	В	C	В-
SHOW MANAGEMENT:					
Show Management	В	В	В	B-	B-
Expertise and Cooperation	В	В	В	В	В
Booth	В	B+	В	В	В
SERVICES:					
Set-Up and Breakdown	B+	B+	B+	В	В
Facilities and Services	В	В	В	В	В
Expertise+Cooperationg/Decorator Staff	B-	B-	В	B-	В
Costs of Decorator Services	В-	B-	В	C+	В
Expertise+Cooperation/Utilities Staff	В	В	В	B-	В
Costs of Utilities Services	В	В	B+	В	В
Expertise+Cooperation/Registration	B+	В	B+	В	В
Hotels	В	В	В	В	В
Security	В	В	В	В	В
TOTALS:					
Exhibitors Total Rating	В	В	В	В	В-
(GPA out of 4.0)	3.16	3.3	3.05	3.05	2.86
Overall Rating Averaging					
All Grades	В	В	В	В	В-
(Overall GPA)	3.12	3.11	3.2	3.04	2.95
Ratio of responses to # of Exhibitors	21/70	23/59	18/64	21/71	19/81
	30%	39%	28.10%	30%	23.40%
Were attendees shopping to					
purchase fire apparatus? Few:	5	5	6	3	5
Some:	9	13	7	9	7
Many:	3	3	1	4	5

NY STATE FIRE CHIEFS

Comparison Grades 2013 - 2017

(2017 - revised survey)

SHOW Y	EARS:
ATTENDEES:	
Number of Attendees	
Quality of Attendees	
Consistency of Traffic	
Quality of Exhibitors	
Costs to Attendees	
SHOW:	
Appropriate Hours & Days	
Costs to Show	
Program	
Location	
Dates of Show	
Demos Allowed	
STAGING:	
Location	
Cleaning Facilities	
Defueling Services	
Availability Show/Decorator Staff	
Checking In Process	
Cheeking in Froess	
SHOW MANAGEMENT:	
Show Management	
Expertise and Cooperation	
Booth	
Booth	
SERVICES:	
Set-Up and Breakdown	
Facilities and Services	
Expertise+Cooperationg/Decorator Staff	
Costs of Decorator Services	
Expertise+Cooperation/Utilities Staff	
Costs of Utilities Services	
Expertise+Cooperation/Registration	
Hotels	
Security	
TOTALS:	
Exhibitors Total Rating	
(GPA out of 4.0)	
Overall Rating Averaging	
All Grades	
(Overall GPA)	
Ratio of responses to # of Exhibitors	
Were attendees shopping to	
purchase fire apparatus?	Few:
	Some:
	Many:

<u> 2013</u>	<u>2014</u>	2015	<u>2016</u>	2017
C+	B-	В	В-	B-
B-	В	В	В	В
C	C	В	В	B-
В	В	B+	В	
В	В	B+	В	
В	В	В	В	B-
C	C	B-	B-	C+
В	В	В	В	
В	В	В	В	В
В	В	B+	B+	В
В-	C+	В	B-	
C +	В	B+	B+	
В	B	B-	B+	
С	C	В-	A+	
В	B+	B+	B+	
В	В	B+	B+	
B+	В	B+	A-	B+
В	C+	B+	A -	В
В	C+	B+	В	В
C+	В	B+	B+	В
В	В	В	B+	
В	B+	В	B+	
C+	C+	B	B-	
В-	B+	В	B+	
C +	В-	В	В	
B C	В	B	B	
	C	В	C	C+
В	В	В	B+	
B-	В-	B-	В	В
2.94	2.88	2.88	3.13	3.23
			_	
В-	B-	В	В	В
2.89	2.86	3.31	3.2	3.1
		127	12/5	12/64
10/21	24/53	12/58	13/5	13/64
19/51		20.60%	24%	20.30%
37%	45%		tone in the second contract of the second	
37%				
37% 6	12	1	2	2: Fire Apparatu
37% 6 9	12 10	1 4	6	0: PPE
37% 6	12	1		

1: None of these

FIRE-RESCUE INTERNATIONAL Comparison Grades 2013 - 2017

(2017 - revised survey)

SHOW YE	ARS: <u>2013</u>	<u>2014</u>	2015	<u>2016</u>	2017
ATTENDEES:					
Number of Attendees	С	В	B-	С	В
Quality of Attendees	C+	В	B-	В	В
Consistency of Traffic	D+	C+	C+	C	B
Quality of Exhibitors	В	B+	В	B+	
Costs to Attendees	C+	В	C+	В	
Costs to Attendees		- I			
SHOW:					
Appropriate Hours & Days	В-	B+	В	В	В
Costs to Show	C-	C+	C	C	C+
Program	С	B-	В	B-	
Location	C	В	В	В	B+
Dates of Show	C+	В	В	В	B+
Demos Allowed	С	В-	B-	В	
STAGING:					
Location	C+	В	C+	B+	
Cleaning Facilities	В	C+	C+	В	
Defueling Services	B+	В	C+	В	
Availability Show/Decorator Staff	В	В	B-	В	
Checking In Process	В	В	B+	В	
Checking in 1 locess		-		+	
SHOW MANAGEMENT:					
Show Management	В	В	В	В	В
Expertise and Cooperation	В	В	В	В	B+
Booth	В	В	В	B-	В
SERVICES:					
Set-Up and Breakdown	В	В	В	В	B+
Facilities and Services	В	В	В	В	
Expertise+Cooperation/Decorator Staff	C+	B+	B+	В	
Costs of Decorator Services	C	C	С	С	
Expertise+Cooperation/Utilities Staff	В	В	В	В	
Costs of Utilities Services	С	C+	B-	C	
Expertise+Cooperation/Registration	В	B+	B	B+	
Hotels	C+	В	В	B+	В
Security	В	В	B+	B+	
TOTALS:					
Exhibitors Total Rating	D+	В	B-	C+	В
(GPA out of 4.0)	1.95	3.18	2.87	2.59	3.38
Overall Rating Averaging		9			
All Grades	C+	В	B-	В	В
(Overall GPA)	2.62	3.20	2.96	3.03	3.37
		28/00	27/104	44/07	22/104
Ratio of responses to # of Exhibitors	42/95	37/89	25/104	44/97	32/104
	44%	42%	23%	45%	30.80%
Were attendees shopping to	- H	11		10	O. Fine Annual
	Few: 31	11	5	18	9: Fire Apparatus
	Some: 14	21	7	10	3: PPE
	Many: 1	5	1	6	6: Loose Equip. 12: All of these
					LLZ ALLOT THESE

FIREHOUSE EXPO

Comparison Grades 2013 - 2017

(2017 - revised survey)

SHOW YEARS:	<u>2013</u>	<u>2014</u>	2015	2016	2017
ATTENDEES:					
Number of Attendees	C-	D	C+	В	С
Quality of Attendees	C+	C-	B-	В	В
Consistency of Traffic	C-	D	C	C+	C
Quality of Exhibitors	C+	C	B-	B+	
Cost to Attendees	C+	C	C+	В	
Cost to Attenuees	Ci		Ci		
SHOW:					
Appropriate Hours & Days	C+	C+	В	B-	C
Costs to Show	C-	D+	C+	C+	C+
Program	<u>C</u> +	C	В	В-	- Di
Location	В	C+	B-	A -	B+
Dates of Show	В	В-	В-	A-	B+
Demos Allowed	С	C+	В-	В	
STAGING:					
Location	В	В	B+	В	
Cleaning Facilities	В	В	B+	В	
Defueling Services	В	C+	B+	C+	
Availability Show/Decorator Staff	B+	В	В	B+	
Checking In Process	В	C+	A-	A-	
SHOW MANAGEMENT:					
Show Management	В	C+	B+	B+	В
Expertise and Cooperation	В	C+	B+	B+	В
Booth	C+	C+	В	В	В
Dooth					
SERVICES:					
Set-Up and Breakdown	В	<u>C</u> +	B+	B+	В
Facilities and Services	В	B-	B-	A-	
Expertise+Cooperation/Decorator Staff	В	C+	C+	A-	
Costs of Decorator Services	C	C	C	В	
Expertise+Coopreation/Utilities Staff	В	C+	B+	B+	
Costs of Utilities Services	С	C	C+	В	
Expertise+Cooperation/Registration	В	C+	В	A-	
Hotels	В-	C+	В-	C+	B-
Security	В	В-	В	B+	
TOTALS:					
Exhibitors Total Rating	C	D	C	В	B-
(GPA out of 4.0)	2.22	1.49	2.14	3.36	2.87
Overall Rating Averaging					
All Grades	C+	C	B-	В	B-
(Overall GPA)	2.64	2.24	2.89	3.29	2.91
D. (* C	21/57	16/40	12/44	28/81	24/113
Ratio of responses to # of Exhibitors	31/57 54%	16/49 33%	13/44 29.50%	34.50%	21%
Were attendees shopping to	2.70	100,0			
purchase fire apparatus? Few:	12	7	5	2	5: Fire Apparatus
Some:		7	3	9	1: PPE
Many:		0	0	3	5: Loose Equip.
					8: All of these

4: None of these