

FIREHOUSE WORLD  
Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	2016	2017	2018 *
<b>ATTENDEES:</b>					
Number of Attendees	B-	C+	C+	C	C+
Quality of Attendees	B	B-	B-	B-	B
Consistency of Traffic	C	D+	C+	C	C+
Quality of Exhibitors	B	B	B	B-	
Costs to Attendees	B	B	B	B-	
<b>SHOW:</b>					
Appropriate Hours & Days	B+	B	B+	B	B
Costs to Show	C	C+	B-	C	C+
Program	B-	C+	B-	B-	
Location	B+	B+	A-	B+	B+
Dates of Show	B+	B	B+	B	B+
Demos Allowed	C+	C+	C+	C	
<b>STAGING</b>					
Location	B	B+	B	B	
Cleaning Facilities	B	B	B+	B	
Defueling Services	C	B	B+	C+	
Availability Show/Decorator Staff	B	B	B	C+	
Checking In Process	B-	B+	B	B	
<b>SHOW MANAGEMENT:</b>					
Show Management	B+	B	B+	B	B
Expertise and Cooperation	B	B-	B+	B	B
Booth	C+	B-	B	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	B-	B	B+	B	B
Facilities and Services	C+	B+	B	B+	
Expertise+Cooperation/Decorator Staff	B	B	B	B	
Costs of Decorator Services	C	C+	C+	C	
Expertise+Cooperation/Utilities Staff	C+	B	B-	B	
Costs of Utilities Services	C	C+	C+	C	
Expertise+Cooperation/Registration	B+	B	B+	B+	
Hotels	B	B	B	B-	B
Security	B+	B	B	B	B
<b>TOTALS:</b>					
Exhibitors Total Rating	C+	C+	C+	C+	B-
(GPA out of 4.0)	2.71	2.72	2.67	2.54	2.84
Overall Rating Averaging					
All Grades	B	B	B	B-	B
(Overall GPA)	3.07	3.01	3.08	2.95	3.16
Ratio of responses to # of Exhibitors	24/70	20/58	21/79	25/52	11/59
	34.20%	34.40%	29%	48%	18.60%
Were attendees shopping to purchase fire apparatus?					
Few:	2	9	9	9	Fire Apparatus: 1
Some:	8	8	5	6	PPE: 0
Many:	1	1	3	1	Loose Equip: 1
(*Survey Revised)					
					All of these: 7
					None of these: 2
					FEMSA: 5
					FAMA: 2
					Both: 4

**FDIC**  
**Comparison Grades 2014 - 2018**

SHOW YEARS:	2014	2015	2016	2017	2018 *
<b>ATTENDEES:</b>					
Number of Attendees	B+	B	B+	B+	B+
Quality of Attendees	B+	B	B+	B+	B+
Consistency of Traffic	B	B	B	B	B+
Quality of Exhibitors	B+	B+	B+	B+	
Costs to Attendees	B-	B-	B	B	
<b>SHOW:</b>					
Appropriate Hours & Days	B	B	B	B	B+
Costs to Show	C	C	C	C	B+
Program	B	B	B+	B	
Location	A-	B+	A-	C+	A-
Dates of Show	B+	B+	A-	B	B+
Demos Allowed	B+	B	B+	B	
<b>STAGING:</b>					
Location	B+	B	B+	B+	
Cleaning Facilities	B	B	B	B	
Defueling Services	B	B	B	B	
Availability Show/Decorator Staff	B	B	B	B	
Checking In Process	B	B	B	B	
<b>SHOW MANAGEMENT:</b>					
Show Management	B+	B+	B+	B+	B
Expertise and Cooperation	B+	B+	B+	B+	B+
Booth	B	B	B	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	B	B	B	B	B
Facilities and Services	B+	B	B+	B	
Expertise+Cooperation/Decorator Staff	B	B	B	B+	
Costs of Decorator Services	C	C	C+	B-	
Expertise+Cooperation/Utilities Staff	B	B	B	B	
Costs of Utilities Services	C+	C+	C+	C+	
Expertise+Cooperation/Registration	B+	B+	B+	B+	
Hotels	B	B-	B	B-	B-
Security	B+	B	B+	B+	
<b>TOTALS:</b>					
Exhibitors Total Rating	B+	B	B+	B+	B+
(GPA out of 4.0)	3.51	3.42	3.66	3.58	3.61
Overall Rating Averaging					
All Grades	B	B	B	B	B+
(Overall GPA)	3.08	3.26	3.45	3.32	3.55
Ratio of responses to # of Exhibitors	91/144	108/178	89/133	82/163	99/166
	63%	60%	67%	50.30%	59.60%
Were attendees shopping to purchase fire apparatus ?	Few: 19	16	10	10	Fire Apparatus: 25
	Some: 51	42	34	31	PPE: 8
	Many: 18	21	22	15	Loose Equip: 13
(*Survey Revised)					All of these: 31
					None of these: 10
					FEMSA: 28
					FAMA: 33
					Both: 26
Member Participation:					



**PA FIRE EXPO**  
**Comparison Grades 2014 - 2018**

SHOW YEARS:	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018 *</u>
<b>ATTENDEES:</b>					
Number of Attendees	C+	B-	B	C+	C+
Quality of Attendees	C+	B-	C+	B-	B-
Consistency of Traffic	C+	C+	C+	C	C+
Quality of Exhibitors	B	B	B	B	
Costs to Attendees	B+	B	B+	A-	
<b>SHOW:</b>					
Appropriate Hours & Days	B	B	C+	C	B-
Costs to Show	B+	B	B+	B+	B
Program	C+	B	C+	C-	
Location	B+	B	B	B	B
Dates of Show	B+	B+	B+	B+	B+
Demos Allowed	C	B	C-	C	
<b>STAGING:</b>					
Location	B+	A-	B+	A-	
Cleaning Facilities	C+	B	C	B	
Defueling Services	C+	B	D+	B-	
Availability Show/Decorator Staff	B	B	C	C+	
Checking In Process	B	B	C	B-	
<b>SHOW MANAGEMENT:</b>					
Show Management	B	B	B-	B-	B+
Expertise and Cooperation	B	B	B	B	B+
Booth	B+	B	B	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	B+	B+	B	B	B+
Facilities and Services	B	B	B	B	
Expertise+Cooperation/Decorator Staff	B-	B	B-	B	
Costs of Decorator Services	B-	B	C+	B	
Expertise+Cooperation/Utilities Staff	B	B	B-	B	
Costs of Utilities Services	B	B+	B	B	
Expertise+Cooperation/Registration	B	B+	B	B	
Hotels	B	B	B	B	B
Security	B	B	B	B	
<b>TOTALS:</b>					
Exhibitors Total Rating	B	B	B	B-	B
(GPA out of 4.0)	3.3	3.05	3.05	2.86	3.16
Overall Rating Averaging					
All Grades	B	B	B	B-	B
(Overall GPA)	3.11	3.2	3.04	2.95	3.04
Ratio of responses to # of Exhibitors	23/59	18/64	21/71	19/81	22 of 64
	39%	28.10%	30%	23.40%	34.30%
Were attendees shopping to					
purchase fire apparatus?	Few: 5	6	3	5	Fire Apparatus: 4
	Some: 13	7	9	7	PPE: 1
	Many: 3	1	4	5	Loose Equip: 4
(*Survey Revised)					All of these: 10
					None of these: 1
					FEMSA: 7
					FAMA: 6
					Both: 7
FMSTRCHistories 2018.xlsx <b>Member Participation</b>					

**ONTARIO ASSOCIATION OF FIRE CHIEFS**  
**Comparison Grades 2015 - 2018**

SHOW YEARS:	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018 *</u>
	<i>1st Yr.</i>			
<b>ATTENDEES:</b>				
Number of Attendees	B	B	show not	B
Quality of Attendees	B	B+	rated in 2017	B
Consistency of Traffic	B	B+		C+
Quality of Exhibitors	B+	B+		
Costs to Attendees	B	C+		
<b>SHOW:</b>				
Appropriate Hours & Days	B	B+		B+
Costs to Show	C+	B-		C+
Program	B	B+		
Location	B+	A-		C+
Dates of Show	B	B		C
Demos Allowed	B	B+		
<b>STAGING:</b>				
Location	B	B+		
Cleaning Facilities	B+	A-		
Defueling Services	B-	B+		
Availability Show/Decorator Staff	B+	A-		
Checking In Process	B	A-		
<b>SHOW MANAGEMENT:</b>				
Show Management	B+	A		B+
Expertise and Cooperation	A-	A		B+
Booth	B	A-		B
<b>SERVICES:</b>				
Set-Up and Breakdown	B+	A-		B+
Facilities and Services	B+	A-		
Expertise+Cooperation/Decorator Staff	B	B		
Costs of Decorator Services	B-	C+		
Expertise+Cooperation/Utilities Staff	B+	B		
Costs of Utilities Services	B-	B+		
Expertise+Cooperation/Registration	B+	A-		
Hotels	B	B		B
Security	B+	B+		
<b>TOTALS:</b>				
Exhibitors Total Rating	B	B+		B
(GPA out of 4.0)	3.44	3.69		3.08
Overall Rating Averaging				
All Grades	B	B		B
(Overall GPA)	3.36	3.48		3.15
Ratio of responses to # of Exhibitors	14/41	17/36		8/29
	34.1%	47.20%		27.50%
Were attendees shopping to				
purchase fire apparatus ? Few:	1	0		Fire Apparatus: 0
Some:	7	5		PPE: 0
Many:	3	4		Loose Equip: 2
(*Survey Revised)				All of these: 5
				None of these: 1
				FEMSA: 1
				FAMA: 4
				Both: 3
Member Participation:				



**NY STATE FIRE CHIEFS**  
**Comparison Grades 2014 - 2018**

SHOW YEARS:	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017 *</u>	<u>2018</u>
<b>ATTENDEES:</b>					
Number of Attendees	B-	B	B-	B-	B-
Quality of Attendees	B	B	B	B	B-
Consistency of Traffic	C	B	B	B-	B-
Quality of Exhibitors	B	B+	B		
Costs to Attendees	B	B+	B		
<b>SHOW:</b>					
Appropriate Hours & Days	B	B	B	B-	B
Costs to Show	C	B-	B-	C+	B-
Program	B	B	B		
Location	B	B	B	B	B+
Dates of Show	B	B+	B+	B	B+
Demos Allowed	C+	B	B-		
<b>STAGING:</b>					
Location	B	B+	B+		
Cleaning Facilities	B	B-	B+		
Defueling Services	C	B-	A+		
Availability Show/Decorator Staff	B+	B+	B+		
Checking In Process	B	B+	B+		
<b>SHOW MANAGEMENT:</b>					
Show Management	B	B+	A-	B+	B+
Expertise and Cooperation	C+	B+	A-	B	B+
Booth	C+	B+	B	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	B	B+	B+	B	B+
Facilities and Services	B	B	B+		
Expertise+Cooperationg/Decorator Staff	B+	B	B+		
Costs of Decorator Services	C+	B	B-		
Expertise+Cooperation/Utilities Staff	B+	B	B+		
Costs of Utilities Services	B-	B	B		
Expertise+Cooperation/Registration	B	B	B		
Hotels	C	B	C	C+	B-
Security	B	B	B+		
<b>TOTALS:</b>					
Exhibitors Total Rating	B-	B-	B	B	B
(GPA out of 4.0)	2.88	2.88	3.13	3.23	3.26
Overall Rating Averaging					
All Grades	B-	B	B	B	B
(Overall GPA)	2.86	3.31	3.2	3.1	3.17
Ratio of responses to # of Exhibitors	24/53	12/58	13/5	13/64	16/64
	45%	20.60%	24%	20.30%	25%
Were attendees shopping to					
purchase fire apparatus?	Few: 12	1	2	Fire Apparatus: 2	3
	Some: 10	4	6	PPE: 0	2
	Many: 0	1	0	Loose Equip: 7	4
(*Survey Revised)				All of these: 3	6
				None of these: 1	1
				FEMSA: 5	FEMSA: 5
				FAMA: 5	FAMA: 1
				Both: 3	Both: 10
FMISRCHistories 2018.xlsx Member Participation:					

**FIRE-RESCUE INTERNATIONAL**  
**Comparison Grades 2014 - 2018**

SHOW YEARS:	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
<b>ATTENDEES:</b>					
Number of Attendees	B	B-	C	B	B-
Quality of Attendees	B	B-	B	B	B
Consistency of Traffic	C+	C+	C	B	C+
Quality of Exhibitors	B+	B	B+		
Costs to Attendees	B	C+	B		
<b>SHOW:</b>					
Appropriate Hours & Days	B+	B	B	B	B
Costs to Show	C+	C	C	C+	C+
Program	B-	B	B-		
Location	B	B	B	B+	B+
Dates of Show	B	B	B	B+	B
Demos Allowed	B-	B-	B		
<b>STAGING:</b>					
Location	B	C+	B+		
Cleaning Facilities	C+	C+	B		
Defueling Services	B	C+	B		
Availability Show/Decorator Staff	B	B-	B		
Checking In Process	B	B+	B		
<b>SHOW MANAGEMENT:</b>					
Show Management	B	B	B	B	B
Expertise and Cooperation	B	B	B	B+	B
Booth	B	B	B-	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	B	B	B	B+	B
Facilities and Services	B	B	B		
Expertise+Cooperation/Decorator Staff	B+	B+	B		
Costs of Decorator Services	C	C	C		
Expertise+Cooperation/Utilities Staff	B	B	B		
Costs of Utilities Services	C+	B-	C		
Expertise+Cooperation/Registration	B+	B	B+		
Hotels	B	B	B+	B	B-
Security	B	B+	B+		
<b>TOTALS:</b>					
Exhibitors Total Rating	B	B-	C+	B	B-
(GPA out of 4.0)	3.18	2.87	2.59	3.38	2.94
Overall Rating Averaging					
All Grades	B	B-	B	B	B
(Overall GPA)	3.20	2.96	3.03	3.37	3.04
Ratio of responses to # of Exhibitors	37/89	25/104	44/97	32/104	18/91
	42%	23%	45%	30.80%	19.70%
Were attendees shopping to					
purchase fire apparatus ?	Few: 11	5	18	Fire Apparatus: 9	1
	Some: 21	7	10	PPE: 3	5
	Many: 5	1	6	Loose Equip: 6	5
(*Survey Revised)				All of these: 12	4
				None of these: 2	2
				FEMSA: 12	FEMSA: 11
				FAMA: 12	FAMA: 2
				Both: 8	Both: 4



**FIREHOUSE EXPO**  
**Comparison Grades 2014 - 2018**

SHOW YEARS:	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017 *</u>	<u>2018</u>
<b>ATTENDEES:</b>					
Number of Attendees	D	C+	B	C	C+
Quality of Attendees	C-	B-	B	B	B-
Consistency of Traffic	D	C	C+	C	C
Quality of Exhibitors	C	B-	B+		
Cost to Attendees	C	C+	B		
<b>SHOW:</b>					
Appropriate Hours & Days	C+	B	B-	C	C+
Costs to Show	D+	C+	C+	C+	C
Program	C	B	B-		
Location	C+	B-	A-	B+	B+
Dates of Show	B-	B-	A-	B+	B+
Demos Allowed	C+	B-	B		
<b>STAGING:</b>					
Location	B	B+	B		
Cleaning Facilities	B	B+	B		
Defueling Services	C+	B+	C+		
Availability Show/Decorator Staff	B	B	B+		
Checking In Process	C+	A-	A-		
<b>SHOW MANAGEMENT:</b>					
Show Management	C+	B+	B+	B	B
Expertise and Cooperation	C+	B+	B+	B	B
Booth	C+	B	B	B	B
<b>SERVICES:</b>					
Set-Up and Breakdown	C+	B+	B+	B	B
Facilities and Services	B-	B-	A-		
Expertise+Cooperation/Decorator Staff	C+	C+	A-		
Costs of Decorator Services	C	C	B		
Expertise+Cooperation/Utilities Staff	C+	B+	B+		
Costs of Utilities Services	C	C+	B		
Expertise+Cooperation/Registration	C+	B	A-		
Hotels	C+	B-	C+	B-	C+
Security	B-	B	B+		
<b>TOTALS:</b>					
Exhibitors Total Rating	D	C	B	B-	C
(GPA out of 4.0)	1.49	2.14	3.36	2.87	2.49
Overall Rating Averaging					
All Grades	C	B-	B	B-	C+
(Overall GPA)	2.24	2.89	3.29	2.91	2.88
Ratio of responses to # of Exhibitors	16/49	13/44	28/81	24/113	21/76
	33%	29.50%	34.50%	21%	27.60%
Were attendees shopping to purchase fire apparatus ?					
Few:	7	5	2	Fire Apparatus: 5	5
Some:	7	3	9	PPE: 1	2
Many:	0	0	3	Loose Equip: 5	6
(*Survey Revised)				All of these: 8	7
				None of these: 4	1
FMTSRCHistories 2018.xlsx				FEMSA: 9	FEMSA: 6
Member Participation:				FAMA: 6	FAMA: 7
				Both: 8	Both: 8