FIREHOUSE WORLD Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	2016	2017	2018 *
ATTENDEES:					
	 		101	C	
Number of Attendees	B- B	C+ B-	C+ B-	B-	C+ B
Quality of Attendees	С	D+	C+	C C	C+
Consistency of Traffic	-				C+
Quality of Exhibitors	В	B	B	B-	
Costs to Attendees	В	B	B	В-	
SHOW:					
Appropriate Hours & Days	B+	В	B+	В	В
Costs to Show	C	C+	B-	C	C+
Program	B-	C+	B-	B-	
Location	B+	B+	A-	B+	B+
Dates of Show	B+	В	B+	В	B+
Demos Allowed	C+	C+	C+	C	
STAGING					
Location	В	B+	В	В	
Cleaning Facilities	В	В	B+	В	
Defueling Services	C	В	B+	C+	
Availability Show/Decorator Staff	В	В	В	C+	
Checking In Process	B-	B+	В	В	
SHOW MANAGEMENT:	B+	В	B+	В	В
Show Management Expectation and Comparation	В	B-	B+	В	В
Expertise and Cooperation Booth	C+	В-	В	В	В
DOOLD	C+	D-	D	D	D
SERVICES:					
Set-Up and Breakdown	B-	В	B+	В	В
Facilities and Services	C+	B+	В	B+	
Expertise+Cooperation/Decorator Staff	В	В	В	В	
Costs of Decorator Services	C	C+	C+	C	
Expertise+Cooperation/Utilities Staff	C+	В	В-	В	
Costs of Utilities Services	C	C+	C+	C	
Expertise+Cooperation/Registration	B+	В	B+	B+	
Hotels	В	В	В	B-	В
Security	B+	В	В	В	В
TOTALS:		1			
Exhibitors Total Rating	C+	C+	C+	C+	B-
(GPA out of 4.0)	2.71	2.72	2.67	2.54	2.84
Overall Rating Averaging					
All Grades	В	В	В	B-	В
(Overall GPA)	3.07	3.01	3.08	2.95	3.16
Ratio of responses to # of Exhibitors	24/70	20/58	21/79	25/52	11/59
Natio of responses to # of exhibitors	34.20%	34.40%	29%	48%	18.60%
Were attendees shopping to	<i>∪</i> π. <i>ω</i> ∪ /0	DT.TU/U	= 7 /0	1070	20.00 /0
purchase fire apparatus? Few:	2	9	9	9	Fire Apparatus: 1
Some:		8	5	6	PPE: 0
Many:	1	1	3	1	Loose Equip: 1
(*Survey Revised)					All of these: 7
	•				None of these: 2
]				FEMSA: 5
FMTSRCHistories 2018.xlsx					FAMA: 2
Mambay Daytisinations					Poths 4

Both: 4

Member Participation:

FDIC Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	2016	2017	2018 *
ATTENDEES:		1			
Number of Attendees	B+	В	B+	B+	B+
Quality of Attendees	B+	В	B+	B+	B+
Consistency of Traffic	В	В	В	В	B+
Quality of Exhibitors	B+	B+	B+	B+	12.
Costs to Attendees	B-	B-	В	В	
Costs to Attenuces	D-		1 D		
SHOW:					
Appropriate Hours & Days	В	В	В	В	B+
Costs to Show	C	C	C	C	B+
Program	В	В	B+	В	
Location	A-	B+	A-	C+	A-
Dates of Show	B+	B+	A-	В	B+
Demos Allowed	B+	В	B+	В	
CTL CINC					
STAGING:	D.	 	15.	 D.	
Location	B+	В	B+	B+	-
Cleaning Facilities	В	В	В	В	
Defueling Services	В	В	В	В	
Availability Show/Decorator Staff	В	В	В	В	
Checking In Process	В	В	В	В	
SHOW MANAGEMENT:					
Show Management	B+	B+	B+	B+	В
Expertise and Cooperation	B+	B+	B+	B+	B+
Booth	В	В	В	В	В
20001					
SERVICES:			_		
Set-Up and Breakdown	В	В	В	В	В
Facilities and Services	B+	В	B+	В	
Expertise+Cooperation/Decorator Staff	В	В	В	B+	
Costs of Decorator Services	C	C	C+	B-	
Expertise+Cooperation/Utilities Staff	В	В	В	В	
Costs of Utilities Services	C+	C+	C+	C+	
Expertise+Cooperation/Registration	B+	B+	B+	B+	
Hotels	В	B-	В	B-	B-
Security	B+	В	B+	B+	
TOTAL C.		1	 	 	
TOTALS:	B+	В	B+	B+	B+
Exhibitors Total Rating (GPA out of 4.0)	3.51	3.42	3.66	3.58	3.61
Overall Rating Averaging	3.31	3.44	3.00	3.30	3.01
All Grades	В	В	В	В	B+
(Overall GPA)	3.08	3.26	3.45	3.32	3.55
	01/144	100/170	00/122	02/1/2	00/166
Ratio of responses to # of Exhibitors	91/144 63%	108/178	89/133 67%	82/163 50.30%	99/166 59.60%
Were attendees shopping to	00 /0	00 /0	0 / /0	20.20 /0	07.00 /0
purchase fire apparatus? Few:	19	16	10	10	Fire Apparatus: 25
Some:		42	34	31	PPE: 8
Many:	18	21	22	15	Loose Equip: 13
(*Survey Revised)					All of these: 31
	1				None of these: 10
FMTSRCHistories 2018.xlsx					FEMSA: 28

FAMA: 33

Both: 26

FMTSRCHistories 2018.xlsx

Member Participation:

PA FIRE EXPO

Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	2016	2017	2018 *
SHOW TEARS.	2014	2013	2010	2017	2010
ATTENDEES:					
Number of Attendees	C+	B-	В	C+	C+
Quality of Attendees	C+	B-	C+	B-	B-
Consistency of Traffic	C+	C+	C+	C	C+
Quality of Exhibitors	В	В	В	В	
Costs to Attendees	B+	В	B+	A-	
Costs to Attendees	D	1	10.	2.8	
SHOW:		1			
Appropriate Hours & Days	В	В	C+	C	B-
Costs to Show	B+	В	B+	B+	В
Program	C+	В	C+	C-	
Location	B+	В	В	В	В
Dates of Show	B+	B+	B+	B+	B+
Demos Allowed	C	В	C-	C	
DOMOG PAHOWAG			 	+	
STAGING:					
Location	B+	A-	B+	A-	
Cleaning Facilities	C+	В	C	В	
Defueling Services	C+	В	D+	B-	
Availability Show/Decorator Staff	В	В	C	C+	
Checking In Process	В	В	C	B-	
Checking in 110cess	U	10		10-	
SHOW MANAGEMENT:			†	1	
Show Management	В	В	B-	B-	B+
Expertise and Cooperation	В	В	В	В	B+
Booth	B+	В	В	В	В
Booth	ID	D	10	U	
SERVICES:				1	
Set-Up and Breakdown	B+	B+	В	В	B+
Facilities and Services	В	В	В	В	
Expertise+Cooperationg/Decorator Staff	B-	В	B-	В	
Costs of Decorator Services	B-	В	C+	В	
Expertise+Cooperation/Utilities Staff	В	В	B-	В	
Costs of Utilities Services	В	B+	В	В	
Expertise+Cooperation/Registration	В	B+	В	В	
Hotels	В	В	В	В	В
Security	В	В	В	В	<u> </u>
Security			1	1	
TOTALS:			T		
Exhibitors Total Rating	В	В	В	B-	В
(GPA out of 4.0)	3.3	3.05	3.05	2.86	3.16
Overall Rating Averaging		10.00	15.55	12.50	
All Grades	В	В	В	B-	В
(Overall GPA)	3.11	3.2	3.04	2.95	3.04
(Overall GLA)	5.11	10.2	0.07		
Ratio of responses to # of Exhibitors	23/59	18/64	21/71	19/81	22 of 64
Tatto of responses to # of Pamoitors	39%	28.10%	30%	23.40%	34.30%
Were attendees shopping to	3770	20.10 /0	2070	#U-TU/U	2 1000 / 0
purchase fire apparatus? Few:	5	6	3	5	Fire Apparatus: 4
purchase fire apparatus: Few: Some:	The second division in which the second	7	9	7	PPE: 1
Many:	The second secon	1	4	5	Loose Equip: 4
(*Survey Revised)		11	<u> </u>	12	All of these: 10
Survey Revised)	1				None of these: 1

FMTSRCHistories 2018.xlsx

Member Participation

FEMSA: 7 FAMA: 6 Both: 7

ONTARIO ASSOCIATION OF FIRE CHIEFS Comparison Grades 2015 - 2018

SHOW YEARS:	2015	<u>2016</u>	2017	2018 *
	1st Yr.			
ATTENDEES:		1		
Number of Attendees	В	В	show not	В
Quality of Attendees	В	B+	rated in 2017	В
Consistency of Traffic	В	B+		C+
Quality of Exhibitors	B+	B+		
Costs to Attendees	В	C+		
SHOW:				
Appropriate Hours & Days	В	B+		B+
Costs to Show	C+	B-		C+
Program	В	B+		
Location	B+	A-		C+
Dates of Show	В	В		C
Demos Allowed	В	B+		
STAGING:	1			
Location	В	B+		
Cleaning Facilities	B+	A-		
Defueling Services	B-	B+		
Availability Show/Decorator Staff	B+	A-		
Checking In Process	В	A-		
SHOW MANAGEMENT:				
Show Management	B+	A		B+
Expertise and Cooperation	A-	A		B+
Booth	В	A-		В
SERVICES:				
Set-Up and Breakdown	B+	A-		B+
Facilities and Services	B+	A-		
Expertise+Cooperation/Decorator Staff	В	В		
Costs of Decorator Services	B-	C+		
Expertise+Cooperation/Utilities Staff	B+	В		
Costs of Utilities Services	B-	B+		
Expertise+Cooperation/Registration	B+	A-		
Hotels	В	В		В
Security	B+	B+		
mom a LS				
TOTALS:	В	B+		В
Exhibitors Total Rating	3.44	3.69		3.08
(GPA out of 4.0)	3.44	3.09	-	3.00
Overall Rating Averaging All Grades	В	В		В
	3.36	3.48		3.15
(Overall GPA)	3.30	3.70		0.13
Ratio of responses to # of Exhibitors	14/41	17/36		8/29
IXALO OI TESPONSES TO # OI EXHIBITORS	34.1%	47.20%		27.50%
Were attendees shopping to	J-7.1 /0	= 1 + AU 7 U		
purchase fire apparatus? Few:	1	0		Fire Apparatus: 0
Some:	7	5		PPE: 0
Many:	3	4		Loose Equip: 2
(*Survey Revised)	1-			All of these: 5
Survey Aversocus				None of these: 1
				FEMSA: 1
				FAMA: 4
Member Participation:				Both: 3

NY STATE FIRE CHIEFS Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	<u>2016</u>	<u>2017 *</u>	<u>2018</u>
A CONTRACTOR OF THE CONTRACTOR					
ATTENDEES:		<u></u>			D.
Number of Attendees	B-	В	B-	B-	B-
Quality of Attendees	В	В	В	В	B-
Consistency of Traffic	С	В	В	B-	В-
Quality of Exhibitors	В	B+	В		
Costs to Attendees	В	B+	В		
SHOW:	 		-		
Appropriate Hours & Days	В	В	B	B-	В
	С	B-	B-	C+	B-
Costs to Show				C+	D-
Program	В	В	В	10	D.
Location	В	В	В	В	B+
Dates of Show	В	B+	B+	В	B+
Demos Allowed	C+	В	B-		
STAGING:					
Location	В	B+	B+		
Cleaning Facilities	В	B-	B+		
Defueling Services	C	B-	A +		
Availability Show/Decorator Staff	B+	B+	B+		
Checking In Process	В	B+	B+		
in Trocess		1	12.		
SHOW MANAGEMENT:					
Show Management	В	B+	A-	B+	B+
Expertise and Cooperation	C+	B+	A-	В	B+
Booth	C+	B+	В	В	В
SERVICES:					
Set-Up and Breakdown	В	B+	B+	В	B+
Facilities and Services	В	В	B+		
Expertise+Cooperationg/Decorator Staff	B+	В	B+		
Costs of Decorator Services	C+	В	B-		
Expertise+Cooperation/Utilities Staff	B+	В	B+		
Costs of Utilities Services	B-	В	В		
Expertise+Cooperation/Registration	В	В	В		
Hotels	C	В	C	C+	B-
Security	В	В	B+		
TOTALS:			-		
Exhibitors Total Rating	B-	B-	В	В	В
GPA out of 4.0)	2.88	2.88	3.13	3.23	3.26
Overall Rating Averaging	<u></u>				
All Grades	B-	В	В	В	В
Overall GPA)	2.86	3.31	3.2	3.1	3.17
Datic of negroupes to H of E-1914	24/52	10/50	12/5	12/6/	16/64
Ratio of responses to # of Exhibitors	24/53 45%	12/58 20.60%	13/5	13/64 20.30%	25%
Were attendees shopping to	73 /0	20.00 /0	127/0	₩U.5U/U	MU / U
purchase fire apparatus? Few:	12	1	2	Fire Apparatus: 2	3
			6	PPE: 0	2
Some:		1			4
Many:	U	1	0	Loose Equip: 7	
*Survey Revised)	j			All of these: 3	6
	1			None of these: 1	1
				FEMSA: 5	FEMSA: 5
				FAMA: 5	FAMA: 1
MTSRCHistories 2018.xlsx Member Participation:	I			Both: 3	Both: 10

FIRE-RESCUE INTERNATIONAL

Comparison Grades 2014 - 2018

SHOW YEARS:	<u>2014</u>	2015	2016	2017	<u>2018</u>
ATTENDEES:					
Number of Attendees	В	B-	C	В	B-
Quality of Attendees	В	B-	В	B	В
Consistency of Traffic	C+	C+	C	В	C+
Quality of Exhibitors	B+	В	B+		
Costs to Attendees	В	C+	В		
Costs to Attendees					
SHOW:					
Appropriate Hours & Days	B+	В	В	В	В
Costs to Show	C+	C	C	C+	C+
Program	В-	В	B-		
Location	В	В	В	B+	B+
Dates of Show	В	В	В	B+	В
Demos Allowed	В-	B-	В		
STAGING:					
Location	В	C+	B+		
Cleaning Facilities	C+	C+	В		2 2 22 100
Defueling Services	В	C+	В		
Availability Show/Decorator Staff	В	B-	В		
Checking In Process	В	B+	В		
SHOW MANAGEMENT:					
Show Management	В	В	В	В	В
Expertise and Cooperation	В	В	В	B+	В
Booth	В	В	B-	В	В
SERVICES:					
Set-Up and Breakdown	В	В	В	B+	В
Facilities and Services	В	В	В		
Expertise+Cooperation/Decorator Staff	B+	B+	В		
Costs of Decorator Services	C	C	C		
Expertise+Cooperation/Utilities Staff	В	В	В		
Costs of Utilities Services	C+	B-	C		
Expertise+Cooperation/Registration	B+	В	B+		
Hotels	В	В	B+	В	B-
Security	В	B+	B+		
TOTALS:			+		
Exhibitors Total Rating	В	B-	C+	В	B-
(GPA out of 4.0)	3.18	2.87	2.59	3.38	2.94
Overall Rating Averaging					
All Grades	В	B-	В	В	В
(Overall GPA)	3.20	2.96	3.03	3.37	3.04
Ratio of responses to # of Exhibitors	37/89	25/104	44/97	32/104	18/91
	42%	23%	45%	30.80%	19.70%
Were attendees shopping to			10	T74 A	1
purchase fire apparatus? Few:		5	18	Fire Apparatus: 9	
Some:	A STATE OF THE PARTY OF THE PAR	7	10	PPE: 3	5
Many:	5	1	6	Loose Equip: 6	5
(*Survey Revised)				All of these: 12	4
	1			None of these: 2	2
				FEMSA: 12	FEMSA: 1
MTSRCHistories 2018.xlsx				FAMA: 12	FAMA: 2
Member Participation:				Both: 8	Both: 4

FIREHOUSE EXPO Comparison Grades 2014 - 2018

SHOW YEARS:	2014	2015	2016	2017 *	2018
ATTENDEES:					
Number of Attendees	D	C+	В	C	C+
Quality of Attendees	C-	B-	В	В	B-
Consistency of Traffic	D	C	C+	C	C
Quality of Exhibitors	C	B-	B+		
Cost to Attendees	C	C+	В		
SHOW:					
Appropriate Hours & Days	C+	В	B-	C	C+
Costs to Show	D+	C+	C+	C+	С
Program	C	В	B-	D	B+
Location	C+	B-	A-	B+	B+
Dates of Show	B- C+	B- B-	A- B	B+	P±
Demos Allowed	C+	D-	D		
STAGING:					
Location	В	B+	В		
Cleaning Facilities	В	B+	В		
Defueling Services	C+	B+	C+		
Availability Show/Decorator Staff	В	В	B+		
Checking In Process	C+	A-	A-		
SHOW MANAGEMENT:					
Show Management	C+	B+	B+	В	В
Expertise and Cooperation	C+	B+	B+	В	В
Booth	C+	В	В	В	В
DOTT					
SERVICES:					
Set-Up and Breakdown	C+	B+	B+	В	В
Facilities and Services	B-	B-	A-		
Expertise+Cooperation/Decorator Staff	C+	C+	A-		
Costs of Decorator Services	C	C B+	B B+		
Expertise+Coopreation/Utilities Staff	C+ C	C+	B B		
Costs of Utilities Services	C+	В	A-		
Expertise+Cooperation/Registration Hotels	C+	B-	C+	B-	C+
Security	B-	В	B+	D-	
Security			10.		
TOTALS:					<u> </u>
Exhibitors Total Rating	D	C	В	B-	C
(GPA out of 4.0)	1.49	2.14	3.36	2.87	2.49
Overall Rating Averaging	-	- I	ID.	<u> </u>	
All Grades	C	B-	B	B-	C+
(Overall GPA)	2.24	2.89	3.29	2.91	2.88
Ratio of responses to # of Exhibitors	16/49	13/44	28/81	24/113	21/76
	33%	29.50%	34.50%	21%	27.60%
Were attendees shopping to					
purchase fire apparatus? Few:	7	5	2	Fire Apparatus: 5	
Some:		3	9	PPE: 1	2
Many:	0	0	3	Loose Equip: 5	6
(*Survey Revised)				All of these: 8	7
	1			None of these: 4	1
				FEMSA: 9	FEMSA: 6
FMTSRCHistories 2018.xlsx				FAMA: 6	FAMA: 7
Member Participation:]			Both: 8	Both: 8