



**MEETING MINUTES  
FIRE APPARATUS MANUFACTURERS' ASSOCIATION  
SPECIAL MEMBERSHIP BUSINESS MEETING  
ZOOM CONFERENCE CALL  
DECEMBER 17, 2020**

[A copy of the full meeting power point presentation may be found in the secure documents of [www.fama.org](http://www.fama.org)]

**Welcome and Opening Remarks** – Mr. Lingel welcomed the attendees to the meeting and thanked them for their time.

**Call to Order** – by President Andrew Lingel at 1:05 p.m. EST.

**Sponsor Recognition** – Mr. Lingel recognized and thanked Clarion Fire & Rescue for their Corporate Sponsorship and encouraged the members to check out the products they offer.

Mr. Lingel reviewed the purpose of the meeting and briefly reviewed the agenda.

Mr. Lingel recognized the 2020 FAMA Board of Directors.

**Antitrust Guidelines / Non-Discrimination Policy** – Board Secretary David Durstine stressed the adherence of FAMA's policies to abide by the Federal antitrust guidelines and the strict non-discrimination policy at all meetings of the association.

**Proof of Notice** – Notice of this meeting was sent via email on December 2, 2020 to all members pursuant to the association bylaws.

**Roll Call** – Mr. Durstine called the membership roll. There were 50 member companies in attendance. A quorum was declared. [See list following these minutes]

**Nominations Committee Report** – Mr. Steve Toren, 2020 Vice-Chair, presented for the committee. Mr. Toren provided a review of the members and the committee activities. The annual nominating process and the associated dates were presented. He reviewed the overall 2021 Board and the open Board positions as well as the required candidate qualifications.

Mr. Toren announced the 2021 Board Nominations as follows:

- Oran McNabb – Vice President
- Gary Pacilio – Treasurer
- Jason Darley – Director-at-Large (Component)

Mr. Lingel asked if we have any nominations from the floor at this time?

Mr. Cory Hohs nominated Mr. Sam Massa for Director-at-Large from the floor and it was seconded.

With no additional floor nominations, motion was made and seconded, to close the nominations. The floor nominations were closed.

**2021 Board of Directors Election** – Mr. Durstine presented the plans developed for the virtual voting process and reviewed the bylaw requirements. Per the bylaws, during the active meeting, only the slate needs to be presented and allow for nominations from the floor. The actual vote does not have to take place during the active meeting but, the election must be conducted with a private ballot.

The Board contracted the accounting firm used for the Statistics Program, a third-party, to conduct the confidential election via a private ballot. The accounting firm will use an online survey to conduct the election. There is a limit of only one vote per member company. If two votes are received from a member company, only the first vote received will be counted. After the meeting, everyone who is participating in

the meeting and is visible via camera, will receive an email with a weblink to the online survey to vote. Participants will have the ability to vote up to 8:00 PM EST, after that time the survey will be closed.

The accounting firm will compile the results and provide the FAMA Board with the final details. A Member Notice with the election results will be released by no later than Monday, December 21, 2020.

Mr. Durstine advised that the online ballot will require members to vote for all three Board positions as well as complete the Member Company Name field.

**Poll Questions Conducted** – Mr. Lingel gathered input from the meeting attendees via following poll questions:

- 1) 2021 Spring Meeting - Based on what you know today, do you currently plan to attend the 2021 Spring Meeting scheduled for March 20-23? (Yes or No)

The results of the poll were evenly split. (Unfortunately, the specific data was not available for download.)

- 2) 2021 Spring Meeting – If you are planning to attend the meeting in March, do you plan to bring your spouse? (Yes or No)

The results of the poll were evenly split. (Unfortunately, the specific data was not available for download.)

- 3) 2021 Spring Meeting - If the 2021 Spring Meeting was rescheduled to June 5-8 (2021) in Fort Lauderdale, Florida, would you plan to attend? (Yes or No)

The results of the poll were: 58 Attendees Responded – there were 51-Yes's and 7-No's.

- 4) Member Outlook Survey - Have you or another member representative from your company completed the Member Outlook Survey?

The results of the poll were: 57 Attendees Responded as follows:

10 - No, another company representative has been assigned to complete the survey.

19 - Not yet, but I plan to complete the survey.

28 - Yes

**Open Mic Discussion** – A member asked for a review of the virtual Zoom Meetings. All responses were positive.

**Unfinished Business** – None

**New Business** – None

**2021 Board Focus** – Mr. Johnston thanked the members for the honor. He thanked the committees, committee chairs and Board members for the great work they have done.

Mr. Johnston noted from the website, the goal of FAMA is to advance and protect the interest of the fire and emergency services community. Based on the Association's goal, in 2021 the Board's focus will be to strengthen the core of what FAMA does.

- The Board will work to continue to strengthen our interests and influence with other associations to make sure FAMA's voice is heard, such as with NFPA.
- The Board will encourage more relationship building opportunities with federal and local governmental authorities to support the funding needed by fire departments.
- The Board will also focus on the apparatus replacement project. This is a very important project that will help our customers develop a purchase plan and justify new apparatus purchases.
- Last, the Board will work to leverage the good work of the FAMA Statistics Committee, Industry and Member Industry Outlook Survey data, and the Industry Outlook Reports developed by Sage Policy Group to generate more forward-looking information for better decision making and business planning.

Mr. Johnston encouraged the members to provide their feedback to him.

**2020 Closing Remarks** – Mr. Lingel thanked all the attendees for their time to attend today’s meeting and the meeting in Indianapolis, Indiana. The year was not how he predicted but, the Board was successful in the work they did for the Association. He wished all a happy holiday and looks forward to seeing everyone at the 2021 Spring Meeting.

**Next Meeting Notice** – The next meeting of the FAMA Membership will be held March 22-23, 2021 at The Westin Fort Lauderdale Beach Resort in Fort Lauderdale, FL.

**Adjournment** – With no further business or discussion to come before this meeting, upon motion duly made and seconded, it was:

**VOTED:** To adjourn, at 2:03 p.m. EST

A true copy, attest:

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Sonya Kelly  
Recording Secretary

**FAMA SPECIAL MEMBERSHIP BUSINESS MEETING  
December 17, 2020 – Zoom Conference Call  
Member Company Attendance (at Roll Call)**

4 Guys Fire Trucks	Mark Albright
Akron Brass Company	David Durstine
AMDOR Inc.	Bruce Whitehouse, Oran McNabb, Steve Toren
Apparatus Equipment & Service, Inc.	Bob Allen, Bill Arbus
Austin Hardware & Supply, Inc.	Joe Verdini
Battleshield Industries Ltd	Luc Thibault
C.E.T. Fire Pump Mfg., Inc.	Jerry Halpin
Cummins Inc.	Chris Crowel
Danko Emergency Equipment, Co.	Mark Kreikemeier
Elkhart Brass Mfg. Co., Inc.	Andy Plofkin
E-ONE, Inc.	Roger Lackore
Federal Signal Corporation	Brian Emmel
Ferrara Fire Apparatus, Inc.	Bert McCutcheon
Fire Lion Global LLC	Tom Reser
Fire Research Corporation	Mike Dupay, Nate Berry
H.O. Bostrom Company, Inc.	Ron Truhler, Paul Bostrom, Pat Patton
HAAS Alert	Cory Hohs
Hale Products, Inc.	Mike Franckowiak
Hansen International, Inc.	Jennifer Hollis
Harrington, Inc.	Paul Carpenter
Hendrickson	Bob Albano
HiViz LED Lighting	Sam Massa, Kaoma Massa
Hub Fire Engines & Equipment Ltd.	Mike Welte
Kussmaul Electronics Co.	Colin Chambless
Marion Body Works, Inc.	Curt Ignacio
Matheny Fire & Emergency	Tim Allaband
Performance Advantage Co., Inc.	Greg Young
Pierce Manufacturing, Inc.	Jeromie Johnston
Power Products LLC	Jeff Harper
PPG Industries	Lou Milanovich
Pro Poly of America, Inc.	Jim Kurila, Tim Dean
RealWheels Corporation	Greg Polka
Rescue 1	Brad Turk
ROM Corporation	Deron Stambaugh
Rosenbauer America, LLC	Dave Scharphorn
Safetek Emergency Vehicles Ltd.	John Witt
Skeeter Brush Trucks, LLC	Bill Davidson
Sutphen Corporation	Kevin Kuszmaul
Task Force Tips, Inc.	Philip Gerace, Jeff Hicks
The Will-Burt Company	Drew Newman
Trident Emergency Products, LLC	Mike Sulmone, Jim Maher
United Plastic Fabricating	Andrew Lingel

Valor First Responder Seating  
W.S. Darley & Company  
Ward Diesel Filter Systems  
Warn Industries  
WATERAX  
Waterous Company  
Whelen Engineering Co., Inc.  
Ziamatic Corp.

Jason Witmier  
Jeff Darley, Jason Darley, Peter Darley  
Scott Beecher  
David Brass  
Marcello Iacovella  
Jason Nawrocki  
Paul Deming, Jim Stopa  
Mike Adams