High-Stakes Crisis Management, Social Media and Communications





















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What You, Your Organization or Client Might Face



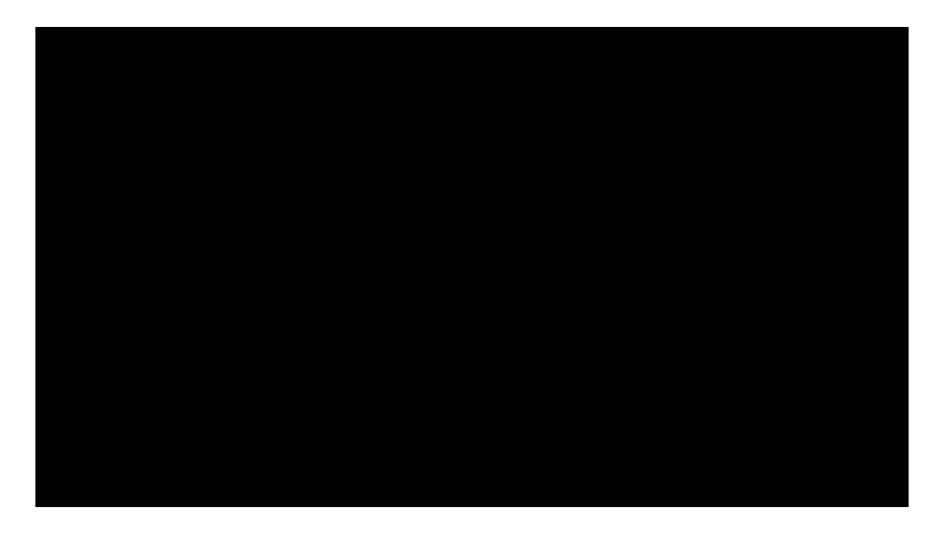
Accident Active Shooter Bombing **COVID-Related Situation Crime Against Patrons Criminal Accusation** Cyber-Attack Data Breach/Loss **Discrimination Complaint Drugs / Alcohol** Electrocution **Environmental Disaster** Epidemic/Pandemic **Explosion** Fire **Fiscal Mismanagement** Food-Borne Illness Hazmat Situation Hacker Attack Hostage Situation

Inappropriate Comment Industrial Disaster Injury – Failing Equipment Lawsuit Mass Casualty Event **OSHA** Citation Protest **Public Humiliation Reputational Threat** Sabotage Sexual Harassment/Misconduct Social Media Threat Staging Collapse Strike **Terrorist Incident** Theft Union Grievance **VIP** Situation Weather - Severe



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Don't Let THIS Happen to You!



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What We Do



- > When social media lights up
- > When the media turns their cameras on you
- > Who we are
- > What we do



4

Legal controversies today are tried in the **Court of Public Opinion – as often as in** the Court of Law.







The Damage Control Playbook

Rule #1: Tell the truth

Rule #2: Tell it first

Rule #3: Tell it all

Rule #4: Tell it fast



Rule #5: Tell it to the people who matter most

Rule #6: Tell the media your story.







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Communications in the Age of Outrage







Five Steps to Manage Outrage

- 1: Validate legitimate concerns
- 2: Acknowledge past mistakes
- 3: Acknowledge current problems
- 4: Give credit
- 5: Share control



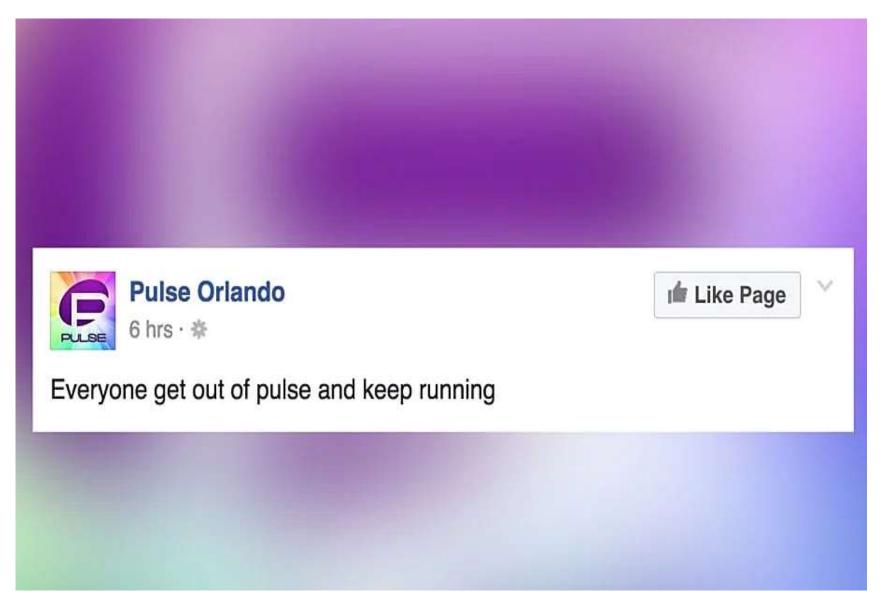




Social Media







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Why Social Media Matters

Because that's where the news is.





Omg. Shooting at pulse. We hid in the bathroom. And we can't find our friends.



2:17 AM - 12 Jun 2016



It's Where You Find News

It's where the Police go!





It's where the President lives...

<		Joe Bide 7,190 Twee		-	
Tweets	Twee	ts & replie	s Medi	a Likes	
	President Biden				
	Presiden US go For your your cou	n Retweeter at Biden vernment a family, for ntry — wea 138.5K	@POTUS account your neigh ar a mask.		
	 Joe Biden Retweeted President Biden ② @POTUS · 2/7/21 ···· ► US government account Everyone who wants a vaccine should be able to get one free of charge. The American Rescue Plan will make that a reality. Q 6,273 1 18K ○ 192K 1 				
11	↓ Joe Biden Retweeted President Biden ② @POTUS · 2/6/21 ▶ US government account Last year, Michele lost her job becau				





Social Media: Guiding Principles

- Be Transparent
- Be Responsive and Fast
- Use Words + Actions
- Be Professional and human



A Crisis in the Making



Ryan found two more 4 bottle packs of Dogfish Head's Midas Touch beer.... when we drink we do it right **#gettngslizzerd**

HootSuite · 2/15/11 11:24 PM



A Crisis Averted

We've deleted the rogue tweet but rest assured the Red Cross is sober and we've confiscated the keys.

about 11 hours ago via ÜberTwitter Retweeted by 86 people





Don't call the police about chicken!

- **Tower Hamlets MPSVerified account @MPSTowerHam**
- > FollowFollow @MPSTowerHam

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> Please do not contact us about the <u>#KFCCrisis</u> - it is not a police matter if your favourite eatery is not serving the menu that you desire.

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- > 6:10 AM 20 Feb 2018
- > 11,864 Retweets
- > 19,969 Likes

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17

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WE'RE SORRY.

A chicken restaurant without any chicken. It's not ideal. Huge apologies to our customers, especially those who travelled out of their way to find we were closed. And endless thanks to our KFC team members and our franchise partners for working tirelessly to improve the situation. It's been a hell of a week, but we're making progress, and every day more and more fresh chicken is being delivered to our restaurants. Thank you for bearing with us.





Women belong in the kitchen.

3:01 AM · Mar 8, 2021 · Twitter Web App

58.1K Retweets 59.6K Quote Tweets 198.7K Likes





Women belong in the kitchen.

Fine dining kitchens, food truck kitchens, award-winning kitchens, casual dining kitchens, ghost kitchens, Burger King kitchens. If there's a professional kitchen, women belong there.



Social Media Best Practices

- Monitor and be prepared to respond
- Don't let mistakes live on
- Don't arm wrestle with trolls
- Pause before hitting "delete"
- Go offline to get back on track
- Know who's running the site
- Remember your audience





22

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<image>

Rule #5: Tell it to the people who matter most

Rule #6: The media's job is to tell stories

23



Communicating your way through a crisis



- Overcommunicate (not possible, but try)
- Communicate regularly
- Tell what you know when you know it
- Tell what you don't know



The Damage Control Playbook

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25



The 3-V Framework

Villain

Victim

Vindicator







No Comment = Guilty!!!







What happens when you ARE the VILLIAN???







What you CAN do if you are ambushed







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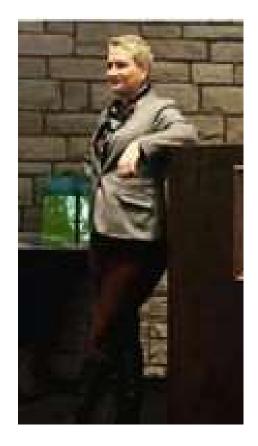
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You have a situation. We have a strategy.

Because the Court of Public Opinion is always in session.



Crisis Management Crisis Communications Litigation Communications Support Media Training



30

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Crisis Communications - Handouts



THE NATIONAL LAW REVIEW

Mergers , Acquisitions, and Management Transitions: Using Crisis Communications Principles to Achieve Better Outcomes

Attorneys and accountants aspiring to be trusted advisers rather than simply transactionalists must understand that from the point of view of their clients, the Court of Public Opinion is often more important than the Court of Law.

Crisis Management – Your Law Firm or Bar Association's Reputation is Its Largest Uninsured Asset

Partnership splits, sexual misconduct, data theft, management transitions, accusations of mal- and misfeasance, mergers & acquisitions and layoffs are just a few of the situations today's managing partners and executive directors face.

7 Questions to Ask Before Hiring a Crisis Communications Firm

Crisis communications is a subspecialty of the public relations profession that is designed to protect and defend an individual, company, or organization facing a public challenge to its reputation. Crisis communications is aimed at raising awareness of a specific type of threat, the magnitude, outcomes, and specific behaviors to adopt to reduce the threat.

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32

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