2024 Fall Meeting Financial Report

January 1, 2024 thru September 19, 2024



Prepared by Sonya Kelly

Prepared on

September 19, 2024

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Balance Sheet

As of September 19, 2024

		Total
	As of Sep 19, 2024	As of Sep 19, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
BOA Bill Pay	13,042.41	3,779.76
BOA Operating	438,985.70	359,625.75
BOA Reserve	0.00	240,097.26
BOA Surplus	0.00	105,374.90
CD Maturing 17 Feb 2025	100,000.00	
CD Maturing 26 Mar 2025	257,000.00	
Total Bank Accounts	809,028.11	708,877.67
Other Current Assets		
1600 PrePaid Meeting Deposits	33,000.00	34,000.00
Total Other Current Assets	33,000.00	34,000.00
Total Current Assets	842,028.11	742,877.67
TOTAL ASSETS	\$842,028.11	\$742,877.67
LIABILITIES AND EQUITY		
Liabilities		
Total Liabilities		
Equity		
Opening Bal Equity	6,993.24	0.00
Retained Earnings	676,773.48	651,727.94
Net Income	158,261.39	91,149.73
Total Equity	842,028.11	742,877.67
TOTAL LIABILITIES AND EQUITY	\$842,028.11	\$742,877.67

Nan 1 - Sep 19, 2024 Jan 1 - Sep 19, 2023 (PY) INCOME			Total
130 INCOME 230 Revenue		Jan 1 - Sep 19, 2024	Jan 1 - Sep 19, 2023 (PY)
Advocacy Sponsorship (Clarion) 60,000.00 45,000.00 Dues 245,900.00 222,700.00 Hill Day 1,680.00 Meeting Fees (Fall) 38,115.00 29,285.00 Meeting Fees (Spring) 69,580.00 58,320.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 2,500.00 Scholarship Sponsor 2,500.00 5,000.00 Technical Cimte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6,49 85.93 Interest - BofA - Surplus 20,77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 EXPENSES 311 EXPENSE 325.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Advocacy Activities 7,250.00 6,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 56.93 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities Governmental Affairs - US 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82 2,034.82	INCOME		
Advocacy Sponsorship (Clarion) 60,000.00 45,000.00 Dues 245,900.00 222,700.00 Hill Day 1,680.00 29,285.00 Meeting Fees (Fall) 38,115.00 29,285.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 2,500.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Surplus 20,77 20.77 Uncategorized Income 1,850.00 431,105.82 EXPENSES 131 EXPENSE 431,105.82 EXPENSES 285.00 3,250.00 Advocacy Activities 2,850.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 6,200.00	130 INCOME		
Dues 245,900.00 222,700.00 Hill Day 1,680.00 Meeting Fees (Fall) 38,115.00 29,285.00 Meeting Fees (Spring) 69,580.00 58,920.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 5,000.00 Technical Cntte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 CROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE Accountant Fees 285.00 3,250.00 Advocacy Activities 7,250.00 6,200.00	230 Revenue		
Hill Day 1,680.00 Meeting Fees (Fall) 38,115.00 29,285.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 2,500.00 Technical Cntle (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 10.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 7,250.00 6,200.00 Total Advocacy Activities 7,250.00 6,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 30,291 56.39 <td>Advocacy Sponsorship (Clarion)</td> <td>60,000.00</td> <td>45,000.00</td>	Advocacy Sponsorship (Clarion)	60,000.00	45,000.00
Meeting Fees (Spring) 38,115.00 29,285.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 2,500.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 EXPENSES 311 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Re	Dues	245,900.00	222,700.00
Meeting Fees (Fall) 38,115.00 29,285.00 Meeting Fees (Spring) 69,580.00 58,920.00 Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 5,000.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 10.00 40.00 Total Income 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Amards/Recognition </td <td>Hill Day</td> <td></td> <td>1,680.00</td>	Hill Day		1,680.00
Meeting Sponsors (Fall) 9,250.00 13,000.00 Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 5,000.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 EXPENSES 311 EXPENSE 431,105.82 Accountant Fees 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.9	-	38,115.00	
Meeting Sponsors (Spring) 40,000.00 36,500.00 Scholarship Sponsor 2,500.00 2,500.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,950.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.8 Board Meetings/Retreats 5,969.33 4,680.97 Education-Scholarship 6	- , ,		58,920.00
Scholarship Sponsor 2,500.00 2,500.00 Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svos Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,8	Meeting Sponsors (Fall)	9,250.00	13,000.00
Technical Cmte (Sponsors) 2,500.00 5,000.00 Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 EXPENSES 131 EXPENSE Accountant Fees 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60<	Meeting Sponsors (Spring)	40,000.00	36,500.00
Technical Safety Guide 18,724.36 16,167.17 Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 Advocacy Activities 285.00 4,000.00 Newsletter 3,250.00 4,000.00 Newsletter 3,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill	Scholarship Sponsor	2,500.00	2,500.00
Total 230 Revenue 486,569.36 430,752.17 Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 311 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 Advocacy Activities 285.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Anual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities	Technical Cmte (Sponsors)	2,500.00	5,000.00
Total 130 INCOME 486,569.36 430,752.17 BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 6,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2	Technical Safety Guide	18,724.36	16,167.17
BofA Merchant Svcs Reward 291.89 267.72 Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 325.00 3,250.00 Accountant Fees 285.00 3,250.00 Advocacy Activities 265.00 4,000.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Total 230 Revenue	486,569.36	430,752.17
Interest - BofA - Reserve 6.49 85.93 Interest - BofA - Surplus 20.77 20.77 Uncategorized Income 1,850.00 481,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 431,105.82 Accountant Fees 285.00 3,250.00 Advocacy Activities 285.00 4,000.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Total 130 INCOME	486,569.36	430,752.17
Interest - BofA - Surplus 20.77 Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 311 EXPENSE Accountant Fees 285.00 3,250.00 Advocacy Activities 2,500.00 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	BofA Merchant Svcs Reward	291.89	267.72
Uncategorized Income 1,850.00 Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 131 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 4,000.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Interest - BofA - Reserve	6.49	85.93
Total Income 488,738.51 431,105.82 GROSS PROFIT 488,738.51 431,105.82 EXPENSES 311 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 3,250.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Interest - BofA - Surplus	20.77	
GROSS PROFIT 488,738.51 431,105.82 EXPENSES 31 EXPENSE 285.00 3,250.00 Advocacy Activities 285.00 4,000.00 4,000.00 Advocacy Activities 3,250.00 2,200.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Uncategorized Income	1,850.00	
EXPENSES 131 EXPENSE 285.00 3,250.00 Accountant Fees 285.00 3,250.00 Advocacy Activities 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Total Income	488,738.51	431,105.82
131 EXPENSE 285.00 3,250.00 Accountant Fees 285.00 3,250.00 Advocacy Activities 3,250.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	GROSS PROFIT	488,738.51	431,105.82
Accountant Fees 285.00 3,250.00 Advocacy Activities 3,250.00 4,000.00 CFSI (Annual) 4,000.00 2,200.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	EXPENSES		
Advocacy Activities 4,000.00 4,000.00 CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	131 EXPENSE		
CFSI (Annual) 4,000.00 4,000.00 Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Accountant Fees	285.00	3,250.00
Newsletter 3,250.00 2,200.00 Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Advocacy Activities		
Total Advocacy Activities 7,250.00 6,200.00 Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	CFSI (Annual)	4,000.00	4,000.00
Annual Fees (Corp) 310.75 309.50 Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Newsletter	3,250.00	2,200.00
Awards/Recognition 302.91 563.94 Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Total Advocacy Activities	7,250.00	6,200.00
Bank Fees 7,612.69 6,478.88 Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Annual Fees (Corp)	310.75	309.50
Board Meetings/Retreats 5,869.33 4,680.97 Education-Scholarship 6,551.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Awards/Recognition	302.91	563.94
Education-Scholarship 6,531.50 6,538.60 GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Bank Fees	7,612.69	6,478.88
GAC Activities 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Board Meetings/Retreats	5,869.33	4,680.97
Governmental Affairs - US 30,000.00 20,000.00 Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	Education-Scholarship	6,551.50	6,538.60
Total GAC Activities 30,000.00 20,000.00 Hill Day Fees 2,034.82	GAC Activities		
Hill Day Fees 2,034.82	Governmental Affairs - US	30,000.00	20,000.00
·	Total GAC Activities	30,000.00	20,000.00
Insurance Premiums 2,341.82 2,990.98	Hill Day Fees		2,034.82
	Insurance Premiums	2,341.82	2,990.98

Total

	Jan 1 - Sep 19, 2024	Jan 1 - Sep 19, 2023 (PY)
Legal	10,021.38	10,856.66
Management Fees	56,250.00	59,000.00
Marketing/PR	36,032.91	22,847.25
Member Meetings (Fall)	15,440.81	292.82
Member Meetings (Spring)	134,493.49	164,722.53
Membership (Plaques)	627.78	540.42
Office	5,199.11	7,177.26
Statistics Program	3,913.62	4,845.75
Technical	3,070.01	9,390.69
Travel - Administrative	4,904.01	7,235.02
Total 131 EXPENSE	330,477.12	339,956.09
Total Expenses	330,477.12	339,956.09
NET OPERATING INCOME	158,261.39	91,149.73
NET INCOME	\$158,261.39	\$91,149.73

2024 Budget vs. Actuals as of 9/19/2024

January - December 2024

		Tota
	Actual	Budge
INCOME		
130 INCOME		
230 Revenue		
Advocacy Sponsorship (Clarion)	60,000.00	70,000.00
Dues	245,900.00	222,000.00
General Funds		5,000.00
Hill Day		1,750.00
Meeting Fees (Fall)	38,115.00	32,000.00
Meeting Fees (Spring)	69,580.00	52,500.00
Meeting Sponsors (Fall)	9,250.00	20,000.00
Meeting Sponsors (Spring)	40,000.00	30,000.00
Scholarship Sponsor	2,500.00	7,500.00
Services	0.00	
Technical Cmte (Sponsors)	2,500.00	5,000.00
Technical Safety Guide	18,724.36	20,000.00
Total 230 Revenue	486,569.36	465,750.00
Total 130 INCOME	486,569.36	465,750.00
BofA Merchant Svcs Reward	291.89	300.00
Interest - BofA - Reserve	6.49	125.00
Interest - BofA - Surplus	20.77	
Uncategorized Income	1,850.00	
Total Income	488,738.51	466,175.00
GROSS PROFIT	488,738.51	466,175.00
EXPENSES		
131 EXPENSE		
Accountant Fees	285.00	6,000.00
Advocacy Activities		
CFSI (Annual)	4,000.00	10,000.00
Newsletter	3,250.00	5,000.00
NFFF (Annual)		2,500.00
Total Advocacy Activities	7,250.00	17,500.00
Annual Fees (Corp)	310.75	350.00
Awards/Recognition	302.91	750.00
Bank Fees	7,612.69	7,500.00
Board Meetings/Retreats	5,869.33	12,500.00
Education-Scholarship	6,551.50	7,000.00
GAC Activities		
Governmental Affairs - US	30,000.00	42,000.00

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	Actual	Budget
Total GAC Activities	30,000.00	42,000.00
Hill Day Fees		2,200.00
Insurance Premiums	2,341.82	3,100.00
Legal	10,021.38	15,000.00
Management Fees	56,250.00	78,000.00
Marketing/PR	36,032.91	70,700.00
Member Meetings (Fall)	15,440.81	57,000.00
Member Meetings (Spring)	134,493.49	165,000.00
Membership (Plaques)	627.78	750.00
Office	5,199.11	8,750.00
Statistics Program	3,913.62	
Technical	3,070.01	5,000.00
Technical Safety Guide		500.00
Travel - Administrative	4,904.01	9,000.00
Total 131 EXPENSE	330,477.12	508,600.00
Total Expenses	330,477.12	508,600.00
NET OPERATING INCOME	158,261.39	-42,425.00
NET INCOME	\$158,261.39	\$ -42,425.00